



QUESTIONS AND ANSWERS NUMBER 2

Issue date: Friday, 23 October 2026

Purpose

These questions and answers are circulated to all registered organisations to ensure that all organisations have the same information in relation to this procurement activity.

Approach details

Description	Date
Reference number	APEP-2026-RFQ-019
Title	Request for Quotation: APEP-2026-RFQ-019 - Remote Sensing Services for Papua New Guinea El Nino Drought Impact Assessment
Request issue date	Friday, 9 October 2026
Closing date and time	Friday, 30 October 2026, 5pm Port Moresby time

Questions and answers

Number	Question	Answer
1	Level of assessment of impacts on agricultural production: Should the assessment provide a qualitative evaluation of observable and potential impacts on agricultural production, or is quantitative assessment expected, such as estimating absolute changes in crop yield?	The assessment should focus primarily on observable drought-related impacts on agricultural production, supported by comparisons with appropriate historical and seasonal baselines. Qualitative or semi-quantitative assessments are acceptable where they provide clear and defensible conclusions on the severity, extent and persistence of crop or vegetation stress. Quantitative indicators and severity classifications are encouraged where technically appropriate. Estimation of absolute changes in crop yields is not mandatory unless the respondent considers that such estimates can be produced credibly from the available data. Any estimates must clearly explain the methodology, assumptions, confidence, and limitations. The emphasis is on observed impacts rather than forecasting potential future impacts.



2	Please clarify whether a US-registered LLC is eligible as an international service provider, subject to the other requirements.	A US-registered LLC is eligible to submit a proposal as an international service provider, subject to meeting the other requirements of the RFQ and successfully completing APEP and Abt Global's due-diligence and contracting requirements.
3	Please clarify whether a proposed specialist subcontractor's documented personnel and comparable remote-sensing assignments may support the organisation/personnel evaluation when XXXXX is the contracting respondent, and whether prior subcontractor approval is required	Only one entity may submit the proposal and, if prequalified, that proposal will be evaluated against other submissions. A proposed specialist subcontractor's personnel and relevant experience may be considered in the organisation and personnel evaluation where the subcontractor is clearly identified and will have a substantive role. The proposal must distinguish the respondent's experience from the subcontractor's, describe each party's role, and include relevant organisational information, personnel CVs, and evidence of comparable assignments. Prior approval is not required to submit the proposal; however, any subcontracting arrangement must be fully disclosed and is subject to APEP's approval during contracting. The respondent remains fully responsible for contract performance, and any later appointment, replacement or material change of subcontractor requires APEP's prior written approval.
4	Please clarify the required insurance limits, territorial scope, and any permitted exemptions for remotely delivered services with no employees, if applicable. We are not asserting that an exemption applies.	As requested in the RFQ, please provide your certificates of currency for public liability, professional indemnity, and workers compensation insurance as applicable to the scope of services.