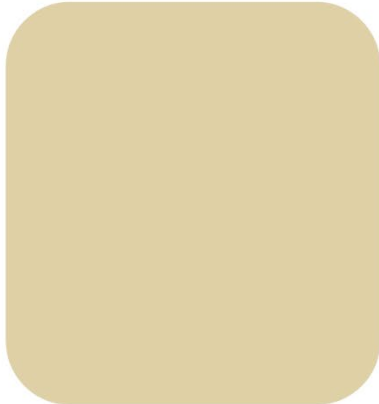


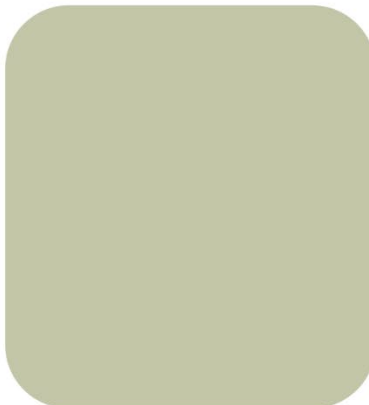


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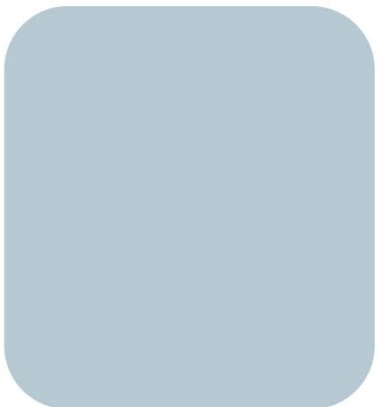
Appendices for Three-Year Impact Report



OPRE Report 2021-97



May 2021



PACE
Pathways for Advancing
Careers and Education

Instituto del Progreso Latino's Carreras en Salud Program: Appendices for Three-Year Impact Report

A Pathways for Advancing Careers and Education (PACE) / Career Pathways Intermediate Outcomes Study Publication

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May 2021

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Appendix A: Baseline Characteristics and Adjustments

This appendix starts with a description of the specification for baseline characteristics, including our approach to handling missing values (Section A.1). The next section compares distributions for treatment and control group members on these and other baseline measures (Section A.2), and the last section explains how the analyses control for these covariates in estimating impacts (Section A.3). It should be noted that Sections A.1 and A.2 are nearly unchanged from parallel appendices in the first, short-term report on this program (Martinson et al. 2018). In contrast, the approach to covariate control in Section A.3 describes some important procedural changes from those used in the prior report.

A.1 Details on Baseline Covariates

Exhibit A-1 shows the specifications and data sources for baseline covariates. Item nonresponse rates on these covariates were generally low. Across all nine PACE sites, item nonresponse rates were less than 4 percent except for parental college attendance (6.0 percent), typical high school grades (7.2 percent), family income (9.5 percent), and expected near-term future work hours (6.0 percent).

We imputed values for missing covariates using SUDAAN[®]/IMPUTE, a weighted hotdeck imputation procedure (Research Triangle Institute 2012). This imputation step entailed a single computer run on the combined sample from all nine PACE sites.¹ With this process, we replaced each missing value with an observed response from a similar case. Within specified strata, we random-matched cases with missing values to cases with reported values; we then copied over the reported value to the case where the value was missing. The strata represented a cross-classification of treatment-control status, site, National Student Clearinghouse (NSC)-reported enrollment status (*some* or *none*),² NSC-reported credential award (*some* or *none*), and number of months of NSC-reported enrollment.³

¹ Using the combined data set better controlled for school enrollment status as measured in NSC in the smaller sites.

² The NSC has information on monthly enrollment and many credentials for 96 percent of college students. <https://nscresearchcenter.org/workingwithourdata/>

³ In instances where this level of matching was too restrictive because we found no matched case with a reported value, we re-ran the procedure matching only on treatment status and NSC-reported enrollment status. In this second pass imputation, matches were allowed across sites.

Exhibit A-1: Operationalization of Baseline Measures Used as Covariates in Regression-Adjusted Impact Estimates

Variable Description	Operationalization Details	Data Source(s) (Survey Instrument: Survey Item Number)
Demographic Background		
Age	Categorical measure: Under 21 21-24 25-34 35+ ^a	BIF: B2_dob RABIT: R_RA_Date_Assigned
Female	Binary variable: 1 if female 0 if male	BIF: B7
Race/ethnicity	Categorical measure: Hispanic, any race Black, non-Hispanic White, non-Hispanic ^a Another race, non-Hispanic	BIF: B9
Family structure	Categorical measure: Spouse/partner, with children Spouse/partner, without children Single, with children ^a Single, without children (Only biological and adopted children of randomized participant considered here. Stepchildren, grandchildren, younger siblings, and other children not considered.)	BIF: B13
Living with own parents	Binary variable: 1 if living with own parent(s) 0 otherwise (Presence of parents of spouse not considered.)	BIF: B13
Educational Background		
Parent attended college	Binary variable: 1 if either parent attended college 0 otherwise	BIF: B21
Usual high school grades	Categorical measure: Mostly A's Mostly B's Mostly C's or below ^a	BIF: B23
Highest level of education completed	Categorical measure: No college ^a Less than one year of college credit One or more years of college credit Associate degree or above	BIF: B17
Career Knowledge		
Career Knowledge Index (average of items)	Proportion of responses to seven questions about career orientation and knowledge to which respondent answered "strongly agree." Missing if four or more of seven responses blank.	SAQ: S13

Variable Description	Operationalization Details	Data Source(s) (Survey Instrument: Survey Item Number)
Psycho-Social Indices		
Academic Discipline ^b	Average of 10 items (scale ranging 1=strongly disagree to 6=strongly agree) after reversing responses to negatively phrased items. Missing if seven or more of 10 responses blank.	SAQ: S11a
Training Commitment ^c	Average of 10 items (scale ranging 1=strongly disagree to 6=strongly agree) after reversing responses to negatively phrased items. Missing if seven or more of 10 responses blank.	SAQ: S11b
Academic Self-Confidence ^d	Average of 12 items (scale ranging 1=strongly disagree to 6=strongly agree) after reversing responses to negatively phrased items. Missing if nine or more of 12 responses blank.	SAQ: S11d
Emotional Stability ^e	Average of 12 items (scale ranging 1=strongly disagree to 6=strongly agree) after reversing responses to negatively phrased items. Missing if nine or more of 12 responses blank.	SAQ: S11e
Social Support ^f	Average of 10 items (scale ranging 1=strongly disagree to 4=strongly agree). Missing if seven or more of 10 responses blank.	SAQ: S12
Resource Constraints (Financial)		
Family income in past 12 months	Categorical measure: Less than \$15,000 \$15,000-\$29,999 \$30,000+ ^a	BIF: B27
Received food assistance (WIC/SNAP) in past 12 months	Binary variable: 1 if yes 0 if no	BIF: B26b
Received public assistance or welfare in past 12 months	Binary variable: 1 if yes 0 if no	BIF: B26c
Financial hardship in past 12 months	Binary variable: 1 if yes to ever missed rent/mortgage payment in prior 12 months or reported generally not having enough money left at the end of the month to make ends meet over the last 12 months. 0 if otherwise	SAQ: S8, S9
Resource Constraints (Time)		
Current work hours	Categorical measure: 0-19 ^a 20-34 35+	BIF: B24
Expected work hours in next few months	Categorical measure for covariate: 0-19 ^a 20-34 35+	SAQ: S2
Expecting to attend school part-time if accepted	Binary variable: 1 if yes 0 if no	SAQ: S1

Variable Description	Operationalization Details	Data Source(s) (Survey Instrument: Survey Item Number)
Life Challenges		
Frequency of situations interfering with school, work, job search, or family responsibilities	Average of six items of frequency of problems in past 12 months (childcare, transportation, alcohol or drug use, health, family arguments, physical threats). Scale ranges from 1=never to 5=very often. Missing if four or more of responses blank.	SAQ: S15
Stress ^g	Average of four items about feeling in control of important things and able to handle personal problems (scale 1=never to 5=very often over the past month) after reversing responses to negatively phrased items. Missing if three or more of four responses blank.	SAQ: S14

Key: BIF = Basic Information Form. RABIT = Random Assignment and Baseline Information Tool. SAQ = Self-Administered Questionnaire. SNAP = Supplemental Nutrition Assistance Program. WIC = Special Supplemental Nutrition Program for Women, Infants, and Children.

^a Category omitted in creating binary (dummy) variables for regression-adjustment models.

^b Modified version of the Academic Discipline scale in the Student Readiness Index (SRI), a proprietary product of ACT, Inc.; Le et al. (2005). Further validation in Peterson et al. (2006).

^c Modified version of Commitment to College scale in the Student Readiness Index (SRI), a proprietary product of ACT, Inc.; Le et al. (2005). Further validation in Peterson et al. (2006).

^d Modified version of the Academic Self-Confidence scale in the Student Readiness Index (SRI), a proprietary product of ACT, Inc.; Le et al. (2005). Further validation in Peterson et al. (2006).

^e Modified version of the Emotional Control scale in the Student Readiness Index (SRI), a proprietary product of ACT, Inc.; Le et al. (2005). Further validation in Peterson et al. (2006).

^f Modified version of the Social Provisions Scale; Cutrona and Russell (1987). Original scale has 24 items. This short version developed by Hoven (2012).

^g Cohen et al. (1983).

A.2 Comparing Treatment and Control Groups at Baseline

Exhibit A-2 shows tests for similarity in characteristics of treatment and control group members at baseline. If the means in the two columns are congruent, then “baseline balance” was achieved. Assessment of congruence involved testing for equality of the two means separately for each characteristic.

The last column contains *p*-values for tests of hypotheses that no systematic differences exist between the treatment and control groups. If we were to repeat the randomization process a large number of times, out of 28 tests, on average, three will fall outside a 90 percent confidence interval due to chance. For Carreras en Salud, there were two statistically significant differences (highlighted in red). The research team carefully reviewed data processing and other operations but could find no causes for these differences. It is likely that these are simply chance results. Furthermore, as described in the next section, regression adjustment helps to control for any effects such chance differences might have on the impact estimates.

Exhibit A-2: Baseline Balance

Characteristic	All Participants	Treatment Group	Control Group	p-Value
Age (%)				.529
20 or under	17.9	17.4	18.3	
21-24	26.6	28.9	24.4	
25-34	34.1	33.3	34.9	
35+	21.4	20.4	22.4	
Female (%)	92.9	91.8	94.0	.227
Race/Ethnicity (%)				.664
Hispanic, any race	99.4	99.2	99.5	
Black, non-Hispanic	0.0	0.0	0.0	
White, non-Hispanic	0.6	0.8	0.5	
Another race, non-Hispanic	0.0	0.0	0.0	
Family Structure (%)				.209
Not living with spouse/partner and not living with children	43.0	45.0	41.0	
Not living with spouse/partner but living with children	24.1	20.9	27.3	
Living with spouse/partner and not living with children	11.7	12.3	11.1	
Living with spouse/partner and children	21.3	21.9	20.6	
Living with parents (%)	36.1	38.2	34.0	.224
One parent has at least some college (%)	17.8	16.6	19.0	.433
Usual High School Grades (%)				.145
Mostly A's	16.4	18.5	14.3	
Mostly B's	51.6	48.3	55.1	
Mostly C's or below	32.0	33.2	30.7	
Highest Level of Education (%)				.242
Less than a high school diploma	9.7	9.8	9.6	
High school diploma or equivalent	49.2	47.6	50.9	
Less than one year of college	13.7	16.3	11.1	
One or more years of college	17.4	17.5	17.2	
Associate degree or higher	10.0	8.8	11.1	
Received vocational or technical certificate or diploma (%)	32.7	36.5	28.9	.023
Career Knowledge Index (mean)	0.49	0.49	0.50	.880
Psycho-Social Indices (means)				
Academic Discipline Index	5.51	5.53	5.48	.154
Training Commitment Index	5.77	5.77	5.78	.497
Academic Self-Confidence Index	4.93	5.00	4.86	.004
Emotional Stability Index	5.37	5.39	5.36	.434
Social Support Index	3.35	3.34	3.36	.362
Stress Index	2.17	2.16	2.18	.616
Depression Index	1.39	1.37	1.40	.252
Family Income in Past 12 Months (%)				.767
Less than \$15,000	34.4	35.5	33.2	
\$15,000-\$29,999	41.5	40.4	42.6	
\$30,000+	24.1	24.1	24.2	
Family income (mean)	\$21,051	\$20,702	\$21,397	.506

Characteristic	All Participants	Treatment Group	Control Group	p-Value
Public Assistance/Hardship Past 12 Months				
Received WIC or SNAP (%)	42.4	41.8	42.9	.780
Received public assistance or welfare (%)	4.7	4.2	5.2	.505
Reported financial hardship ^a (%)	36.8	35.8	38.1	.469
Current Work Hours (%)				.953
0	48.9	49.0	48.9	
1-19	5.8	5.8	5.8	
20-34	20.7	21.3	20.0	
35+	24.6	23.9	25.3	
Expected Work Hours in Next Few Months (%)				.665
0	22.7	23.7	21.9	
1-19	6.3	5.9	6.8	
20-34	40.0	41.3	38.6	
35+	30.9	29.1	32.6	
Life Challenges Index (mean)	1.35	1.34	1.37	.289
Owns a car (%)	65.7	68.1	63.4	.170
Has both computer and internet at home (%)	74.3	74.3	74.3	.985
Ever arrested (%)	5.6	5.6	5.8	.763
Sample sizes	799	401	398	

^a Financial hardship is defined as ever missed rent/mortgage payment in prior 12 months or reported generally not having enough money left at the end of the month to make ends meet over the last 12 months.

Source: PACE Basic Information Form and Self-Administered Questionnaire.

Note: Tests for statistically significant imbalance were based on SAS®/FREQ procedure for categorical outcomes and on the SAS®/TTEST procedure for other outcomes. Significant imbalances are highlighted in red, using a threshold for statistical significance of 10 percent. All values are based on baseline balance prior to imputation of missing data.

A.3 Regression Adjustment

This section describes the regression adjustment approach used to improve precision and minimize effects of sampling error on impact point estimates. In a rigorous evaluation, random assignment ensures that if the sample size is large enough, differences in average potential outcomes between the treatment and control groups will become vanishingly small so that any observed differences in average outcomes across the two groups must almost certainly be the result of treatment.⁴ Even when sample sizes are modest, random assignment ensures that that differences in average potential outcomes between the treatment and control groups arise from chance rather than biases of program operators or program evaluators. This means that unbiased estimates of the effects of treatment can be obtained by simply comparing average outcomes across the treatment and control groups. Moreover, it is easy to run formal tests of

⁴ Potential outcomes are a central concept in the Neyman-Rubin causal model (Holland 1986). In this model, each person has an innate pair of possible outcomes: one if treated and the other if not treated. Only one of the two potential outcomes is ever observed for each person. The average difference in potential outcomes across a specific population is said to be the local average treatment effect (LATE) or more simply, just the effect of treatment, with the context making clear the population to which it applies and supplemental analyses exploring whether the effect is homogenous within that population.

the hypothesis that the program has no effect (and that therefore the observed difference in mean outcomes is the result of those accidental imbalances in potential outcomes across the two groups).

Despite these favorable properties of analysis based on simple comparisons of observed means, use of regression adjustment can reduce the impact of accidental imbalances in potential outcomes across the groups, thereby increasing power to detect small program impacts (Lin 2013). To achieve this benefit, the variables used in the regression adjustment must be predictive of potential outcomes. Including other variables will increase the variance on the estimated program impact rather than decreasing it.

Opinions and practice differ on how strong the evidence for correlation between a baseline variable and the outcome must be before it makes sense to include the baseline variable in the regression adjustment.⁵ Some favor a lean approach, including just those baseline variables that have a demonstrated strong relationship to the outcome, while others favor a more comprehensive approach including all baseline variables that have a plausible theoretical relationship to outcomes of interest, believing that doing so generally bolsters confidence in study findings (Tukey 1991).

Given demands to minimize burden on participants, all measured PACE baseline variables have at least plausible relationships to PACE outcomes, but some baseline variables have been discovered to have only weak empirical relationships with PACE outcomes. Moreover, one could combine the directly measured characteristics into a limited number of interactions. So some judgment must be exercised about which covariates to include in regression adjustments and which to exclude.

Opinions and practice also differ on how much to customize decisions about covariate inclusion across outcomes in evaluations (like this evaluation of Carreras en Salud) with multiple outcomes. A single uniform set of decisions promotes transparency, making it easier for readers to understand the procedure, while a more customized approach is likely to improve variances for at least some outcomes given that the correlation between a covariate and an outcome will vary by outcome.

In preliminary analyses for the first round of PACE reports, the team planned to use a fairly comprehensive approach with a uniform set of decisions but discovered that this approach was causing the variances on adjusted impacts to be larger than the variances on unadjusted impacts. The discovery prompted a switch to a different approach for the first round of reports, which ultimately proved not to work as well as hoped (Judkins 2019). In response, the team developed a new approach for the current round of PACE reports. This new approach emphasizes transparency and control on imbalanced covariates, while still trying to maximize precision as far as possible given those priorities. Details follow.

⁵ For a current review of practice, see Ciolino, et al. (2019).

Equation (A.1) below shows the conventional regression-adjustment model:

$$Y_i = X_i\beta + \delta T_i + e_i \quad (\text{A.1})$$

where Y_i is the outcome; X_i is a row vector of baseline characteristics (hereafter referred to as covariates); β is the vector of parameters indicating the influence of each covariate on the outcome; δ is the effect of treatment; T_i is a 0/1 dummy variable indicating treatment group membership; and e_i is an error term. We fit models of this sort using SAS®/SurveyReg, a procedure that uses a robust estimator of the variance of δ and can accommodate the required nonresponse-adjustment weights for survey-measured outcomes. (See Appendix Section B.3 for a discussion of nonresponse-adjustment weights.)

This method is known as ordinary least squares (OLS) and has excellent properties when the sample size is many times larger than the number of baseline characteristics used as covariates (Lin 2013), even when the outcomes are not normally distributed (Judkins and Porter 2016). Estimates of the treatment effect are “asymptotically unbiased,” and under most conditions, the variance of the estimated treatment effect declines from the simple difference-in-mean-outcomes estimator of impact in proportion to the amount of outcome variation explained by the covariates.

Specifically, the relationship between the variance of the estimated treatment effect from the OLS estimation of Equation (A.1) and the explanatory power of the covariates is $\text{var}(\hat{\delta}) \approx (1 - R^2)\text{var}(\bar{y}_t - \bar{y}_c)$, where R^2 is the proportion of the variance in Y_i explained by the baseline characteristics (X_i) in OLS estimation of Equation (A.2) below:

$$Y_i = X_i\beta + e_i \quad (\text{A.2})$$

However, as mentioned above, when there are a large number of potential covariates, not all of which are useful in predicting every outcome of interest, the effect of adjustment can be the opposite of the intended effect: variances are increased rather than decreased.⁶ To avoid unnecessary variance inflation, the analyst needs to drop or otherwise reduce the influence of extraneous covariates that do not have a strong influence on the outcome of interest.

Simulation research (Judkins 2019) showed that dropping (with “backward selection”) or downweighting covariates⁷ based on simple analyses of the same data used in the evaluation yields slightly biased estimates of the variance of the estimated treatment effects (but still

⁶ Mathematically, the presence of extraneous variables causes the coefficients of the true determinants of the outcome to be less accurately estimated. For example, if the best prediction model is $Y = 2X$ but the model is fit with many extraneous covariates, the fit prediction formula could easily end up having coefficients of 1.9 or 2.1 for X instead of the best value of 2. If the wrong slope is used to correct for a treatment-control imbalance in X , the adjusted estimate of impact can be worse than an unadjusted estimate of impact.

⁷ An example of a method that downweights covariates is the “modified Koch method” developed for and used in the first round of PACE reports (Judkins et al. 2018; Koch et al. 1998).

unbiased estimates of the treatment effect itself).⁸ This bias is negative, meaning that the variance estimates are slightly too small, making confidence intervals for impact estimates misleadingly narrow and hypothesis tests too likely to conclude that a nonzero impact has occurred when the true impact is zero or negative.

To select covariates in a manner that does not compromise variance estimation, we use the relatively recently developed technique “least absolute shrinkage and selection operator” (LASSO) with “10-fold cross-validation.”⁹ With the LASSO, the sum of absolute values of the estimated regression coefficients in Equation (A.2) is constrained to be less than a preselected value (the “constraint”). If the value for this constraint is small enough, many coefficients in Equation (A.2) will be forced to zero in order to fit within the cap on the sum of absolute coefficient values and thus can be removed from the list of baseline covariates. The 10-fold cross-validation is used to optimize the value of the constraint, rather than just relying on an arbitrary choice for it.

Details of the procedure are as follows.

- (1) With 10-fold cross-validation, the sample (both treatment and control group members) is divided into 10 equal and mutually exclusive random subsamples.
- (2) For each of a range of candidate values of the constraint, the LASSO procedure is run to select covariates on a sample in which one of the 10 subsamples has been dropped.
- (3) The model in Equation (A.2) is fit on the same sample using just the variables selected in the second step for each of the candidate values of the constraint.
- (4) The model is used to create out-of-sample predictions of the outcome for everyone in the dropped piece of the sample, and the prediction error $\hat{Y}_i - Y_i$ is measured for each of the candidate values of the constraint.
- (5) Steps 2 through 4 are repeated 10 times for each candidate value of the constraint. On each iteration, a different one of the 10 subsamples is dropped. In this manner, out-of-sample prediction errors are obtained for the entire sample.
- (6) Mean squared prediction errors across all 10 replicates are then calculated for each of the candidate values of the constraint.
- (7) The value of the constraint that minimizes this cross-validated mean squared prediction error and thus captures most of the variation reduction possible with the available

⁸ If the sample size is very large, the estimated variance of the estimated effect of treatment will be nearly unbiased even if the evaluation data are used to cull or downweight extraneous covariates. However, simulations clearly show that PACE sample sizes are not large enough to avoid biased variance estimates if “backward selection” on local data is used to prune covariates or if the modified Koch method is used to downweight extraneous covariates. Accordingly, impact analyses at three years for Carreras en Salud and all other PACE programs are not using the modified Koch method used in the first, short-term round of reports covering the first 18 months of follow-up.

⁹ See Bühlmann and van de Geer (2011) for a full explanation of these techniques.

covariates is selected as the optimal constraint.¹⁰ Whichever variables have nonzero coefficients in the model for that optimal constraint are used as covariates in the impact regressions. All other baseline characteristics are discarded. All of this is done automatically in SAS®/GLMSELECT. Simulations under PACE-like conditions (in terms of sample sizes and the numbers of covariates) when developing the analysis plan for the entire suite of PACE three-year reports (Judkins et al. 2018) demonstrate that this technique reduces the true variances without biasing variance estimates.¹¹

In principle, we could repeat the LASSO with 10-fold cross-validation independently for every outcome for each of the nine PACE programs. But such an approach would produce a different final covariate list for each outcome and program, leading to some loss in transparency and making it harder for outside researchers to replicate the PACE results. At the other extreme, we could run the LASSO just once for each program for the most important confirmatory outcome and then use the resulting set of selected covariates for all impact estimates for the program. But we believe that this would result in more precision loss than can be justified for the sake of transparency.

As a compromise between these extremes, we selected one set of covariates for each of three domains and customized them for each of the nine PACE programs. The three domains are (1) analyses of *employment and earnings* outcomes that are conducted on the dataset of merged data from the three-year follow-up survey and the National Directory of New Hires (NDNH); (2) analyses of *education* outcomes (whether based on the survey, NSC, or local or state college records); and (3) analyses of all *other* outcomes (most of which concern personal and family well-being and economic independence). The pool of potential covariates was the same for all three domains—with one important exception: indicators of pre-baseline earnings based on NDNH data are only allowed in analyses of NDNH-based outcomes.¹²

To identify covariates for this report, we ran the LASSO procedure for the most salient outcome within each of the three domains (*earnings and employment*, *educational progress*, *other*) at each of the nine PACE programs.¹³ For NDNH analyses, the confirmatory outcome is average quarterly earnings for the 12th and 13th quarters after randomization (Q12, Q13), so that is a natural choice for the outcome around which to optimize covariate selection. In the *educational progress* domain, the most important outcome varies by PACE program. As discussed in the

¹⁰ One could simply use the LASSO to select covariates with a pre-specified value of the constraint, but the 10-fold cross-validation provides a principled method for selecting the constraint.

¹¹ See Judkins (2019) for additional detail.

¹² This is because we analyzed survey outcomes on Abt's secure server rather than on the ACF secure server. Though both systems have very high security procedures, agreements with the Office of Child Support Enforcement (OCSE) permit the NDNH data to reside only on the ACF secure server. It would have been possible to analyze all survey outcomes on the ACF secure server, but doing so would have significantly burdened the study's analytic operations without any commensurate benefit. It would also prevent us from analyzing survey data for people whose names and Social Security numbers do not properly match the Social Security Administration's records.

¹³ Selection started with the set of baseline covariates used in the analyses of follow-up data at 18 months after random assignment for the short-term impact report (shown in Exhibit A-3).

body of this report, for Carreras en Salud, the most salient education outcome is receipt of a credential requiring a year or more of college credits. As the most salient outcome for the third domain, we selected whether anyone in the household draws means-tested public benefits. We made this last decision because of the centrality of the concept of self-sufficiency in the rationale for creating the PACE project.¹⁴ We made these choices prior to reviewing any impact estimates.

In addition to covariates based on the above procedures, regression models included covariates for which baseline distributions differ for treatment and control group members at the 5 percent level.¹⁵

Exhibit A-3 below shows the covariates that we selected with the LASSO procedure or by virtue of their being out of balance (OOB) at baseline. For categorical variables, the LASSO procedure worked on dummy variables for the individual levels; so for a variable with four levels, it was possible for just one of three dummy variables to be selected. In contrast, the out-of-balance test selected all or none of the levels of a categorical variable. The table shows all possible levels of categorical variables and indicates which specific categories we selected as covariates. So, for example, LASSO only selected one age level to serve as a covariate for non-education survey outcomes (the “Other” column in Exhibit A-3).

¹⁴ The original name for PACE was “Innovative Strategies for Increasing Self-Sufficiency.” The promotion of self-sufficiency is also central to the goals of the career pathways framework, as articulated by Fein (2012).

¹⁵ Baseline balance was assessed prior to imputation of missing data. See Exhibit A-2.

Exhibit A-3: Covariates Selected, by Outcome Domain

Baseline Covariate	NDNH-Based Employment and Earnings Domain	Educational Progress Domain	Other Domains
Age			
20 or under			
21-24			
25-34			LASSO
35+			
Sex			
Female			LASSO
Male			
Race/Ethnicity			
Hispanic, any race			LASSO
Black, non-Hispanic			
White, non-Hispanic			
Another race, non-Hispanic			
Family Structure			
Not living with spouse/partner and not living with children			LASSO
Not living with spouse/partner but living with children			
Living with spouse/partner and not living with children			
Living with spouse/partner and children			
Living with parents			LASSO
One parent has at least some college			
High School Grades			
Mostly A's			
Mostly B's			
Mostly C's or below			
Current Education			
High school diploma or less			
Less than one year of college			
One or more years of college		LASSO	
Associate degree or higher		LASSO	
Career Knowledge Index			
Family Income in Past 12 Months			
Less than \$15,000			LASSO
\$15,000-\$29,999			
\$30,000+			
Pre-Randomization Quarterly Earnings (NDNH)		Not available	Not available
4 quarters prior to randomization			
3 quarters prior to randomization	LASSO		
2 quarters prior to randomization			
1 quarter prior to randomization	LASSO		

Baseline Covariate	NDNH-Based Employment and Earnings Domain	Educational Progress Domain	Other Domains
Pre-Randomization Quarterly Employment (NDNH) 4 quarters prior to randomization 3 quarters prior to randomization 2 quarters prior to randomization 1 quarter prior to randomization		Not available	Not available
Psycho-Social Indices Academic Discipline Index Training Commitment Index Academic Self-Confidence Index Emotional Stability Index Stress Index	OOB	OOB	OOB
Life Challenges Index			LASSO
Public Assistance/Hardship Past 12 Months Received WIC or SNAP Received public assistance or welfare Reported financial hardship			LASSO
Current Work Hours 0-19 20-34 35+			
Expected Work Hours in Next Few Months 0-19 20-34 35+			
Plan to attend school only part-time if admitted to Carreras en Salud			

Key: SNAP = Supplemental Nutrition Assistance Program. WIC = Special Supplemental Nutrition Program for Women, Infants, and Children.

Note: LASSO flags that the covariate was selected by the LASSO for variance reduction. OOB (Out of Balance) flags that the covariate was selected because it was significantly out of balance.

Exhibit A-4 below shows impacts on selected confirmatory and secondary outcomes before and after regression adjustment without weights.¹⁶ The two sets of estimates produce similar impact results. Regression adjustment did reduce the standard errors for all three of the targeted outcomes (earnings, receipt of a credential normally requiring one or more years of college credits, and receipt of means-tested public benefits) and some of the other secondary outcomes. In order to get variance reduction on every estimate, it would probably be necessary to run a separate LASSO for each outcome.

¹⁶ We did not use the weights in the preparation of this table because they are not required for the first panel (Full Sample) and because in this section we want the focus to be on the role of covariates. See Appendix Exhibit B-11 for the impact of nonresponse-adjustment weights on these estimates.

Exhibit A-4: Comparison of Confirmatory and Secondary Impact Estimates Unadjusted and Adjusted for Baseline Imbalances

Domain (Data Source), Outcome	Impact (Unadjusted Estimate)	Standard Error	Impact (Adjusted Estimate)	Standard Error
Confirmatory Outcome: Employment (NDNH)				
Full Sample				
Average quarterly earnings Q12-Q13 after randomization (\$)	-406	285	-314	264
Secondary Outcome: Employment (Survey)				
Survey Respondents without Weights				
Employed at survey follow-up (%)	0.0	3.8	0.1	3.8
Employed at \$14 per hour or above (%)	0.0	3.6	0.0	3.5
Employed in a job requiring at least mid-level skills (%)	-4.6	3.4	-4.8	3.4
Confirmatory Outcome: Education (Survey)				
Survey Respondents without Weights				
Received credential taking 1+ year of college credits	3.1	2.5	3.0	2.4
Secondary Outcome: Education (Survey)				
Survey Respondents without Weights				
Number of college credits	0.7	2.3	0.4	2.2
Full-time-equivalent months enrolled in college	-0.1	0.6	-0.2	0.6
Receipt of any college credential (%)	11.9***	3.3	11.5***	3.3
Receipt of an exam-based certification or license (%) ^a	22.9***	3.6	22.4***	3.6
Secondary Outcome: Other (Survey)				
Survey Respondents without Weights				
Indicators of Independence and Well-Being				
Has health insurance coverage (%)	-5.8	2.9	-5.4	2.9
Receives means-tested public benefits (%)	6.0	3.9	9.0	3.7
Personal student debt (\$)	-447	445	-492	451
Any signs of financial distress (%)	3.0	3.9	5.5*	3.9
Indices of Self-Assessed Career Progress (average)				
Confidence in career knowledge ^b	-0.02	0.04	-0.04	0.04
Access to career supports ^c	-0.01	0.03	-0.01	0.03
Sample sizes (across treatment and control groups): NDNH 775 Survey 640				

Source: PACE 18-month follow-up survey, PACE three-year follow-up survey, NDNH.

^a Blended 18-month and three-year survey results.

^b Seven-item scale tapping self-assessed career knowledge; response categories range from 1=strongly disagree to 4=strongly agree.

^c Six-item scale tapping self-assessed access to career supports; response categories range from 1=no to 2=yes.

Statistical significance levels, based on one-tailed t-tests tests of positive differences between research groups for positive outcomes and negative differences for negative outcomes (such as student debt), are summarized as follows: *** 1 percent level; ** 5 percent level; * 10 percent level.

Appendix B: Three-Year Survey Data

This appendix documents key technical detail underlying analyses of the three-year follow-up survey data.¹⁷ Section B.1 documents coding for scales based on follow-up survey data. Section B.2 describes the imputation process for some missing survey data elements in the construction of outcomes. Section B.3 analyzes survey nonresponse and documents the process we used to build the nonresponse weights used in the impact analysis. Sections B.4 and B.5 present evidence about the quality and completeness of survey responses. Before getting into those details, we provide an overview of the measurement goals and structure of the survey instrument.

The survey sought to collect a complete history of jobs and periods of schooling since randomization (including the progression and interleaving of these spells), credits and credentials earned; earnings growth, and self-employment. In addition, the survey measured several psycho-social skills, family formation and growth, income and material well-being, and child outcomes.

The Integrated Training and Employment History module of the three-year survey aimed to collect a complete history of training and employment between randomization and the day of interview some three years later. Given data collection plans, the approach needed to work over the phone. The instrument development team reviewed several past efforts to collect such histories, but only one of the past approaches seemed likely to be workable over the phone—an approach developed for a German survey instrument that studied the training and work histories of German youth.¹⁸ This was the first time that the German approach had been attempted in the United States.

Conceptually, a history could be built either forward from randomization or backward from the day of interview. The German study worked forward with apparent success, so we adopted that approach. One modification we made was to take each respondent through his or her training and employment history twice instead of just once. First, the survey collects the spell history (dates, whether work or school, and place names). This is the “scaffolding.” Once the scaffolding has been built, the interviewer takes the respondent back through the history a second time to systematically collect more information about each training spell. There are two motivations for this two-pass approach:

¹⁷ The full instrument is available at <http://www.career-pathways.org/career-pathways-pace-three-year-instrument/>.

¹⁸ The 2011 BIBB Transitional Study was a retrospective longitudinal survey conducted by the *Bundesinstitut für Berufsbildung* (Federal Institute for Vocational Education and Training) on a representative basis that recorded in detail the whole of the educational and occupational biographies of persons born between 1987 and 1992 and resident in Germany. For full details, see Beicht and Friedrich (2008). For a brief English synopsis of one report using some of the survey data: <http://www.bibb.de/en/64317.htm>

1. By asking the respondent to focus on one type of information at a time, collection of date data may be more consistent across spells.
2. This approach allows more-straightforward programming.

B.1 Measures Based on Follow-up Survey Data

Exhibits in this section detail the operationalization of survey-based outcomes used in impact analyses in the main report. These exhibits also reference the underlying survey questions. Exhibit B-1 provides details on outcomes in the education domain, as reported in Chapter 3. Exhibit B-2 provides similar details on outcomes in the employment/earnings domain as reported in Chapter 4. Finally, Exhibits B-3, B-4, and B-5 do the same for intermediate outcome domains, other life outcomes domains, and child outcomes, respectively, as reported in Chapter 5.

Exhibit B-1: Details on Specifications for Survey-Based Education Outcomes in Chapter 3

Outcome	Details on Derivation of Outcome	Follow-Up Survey Question(s)
Secondary Outcomes		
Education		
Full-time-equivalent months enrolled at a college through 35 months after randomization	Students were asked for the dates of attendance of each school attended and their status while enrolled. If their status was “part-time,” then the number of months was multiplied by 0.25 to estimate full-time-equivalent months. Similarly, if their status was “equal mix,” then number of months was multiplied by 0.50 to estimate full-time-equivalent months. We developed this rule based loosely on guidance in NSC documents about how schools should classify less-than-full-time enrollment. Because the survey response categories were different from those used in the NSC and because students might have different understandings than schools did, this decision was fairly arbitrary. Alternate rules might have worked just as well. School names were matched to IPEDS. If IPEDS indicated that the school was degree granting, then the school was considered a college.	C2, C3, D2
Received an exam-based certification or license	Respondents were asked whether they had “received a professional, state, or industry certification, license, or credential from an authority other than a school.” This measure uses the 18-month survey for exam-based credentials reported through the time that survey was completed and uses the three-year survey for exam-based credentials that were reported to be earned after completion of the short-term survey.	3-year: I3d, I3di, I3h 18-month: A56, A56a
Received any type of credential from a college	Respondents were asked whether they had received “a diploma, certificate, or academic degree for completing any regular college classes” and whether they had received “any diplomas or certificates from a school for completing any vocational training.” Among those who reported such receipt, they were asked for the name of the issuing school. We looked up the school’s name in the IPEDS database. If this database reported that the school issued degrees (Carnegie level 1 or 2), then we classified the credential as college issued.	I2, I2a_2, I2c, I3, I3a_1, I3c
Number of college credits	Credits received at each college were imputed where missing and then summed across spells for those with multiple enrollment spells. Schools were classified as colleges if they matched to IPEDS and were listed there as degree granting.	D3a

Outcome	Details on Derivation of Outcome	Follow-Up Survey Question(s)
Exploratory Outcomes		
Full-time-equivalent months enrolled at any school	This outcome corresponds to full-time-equivalent months enrolled at both degree-granting and non-degree-granting institutions.	C1, C2, C3, D2
Received a healthcare credential from a college	Respondents were asked whether they had received “a diploma, certificate, or academic degree for completing any regular college classes” and whether they had received “any diplomas or certificates from a school for completing any vocational training.” Both types of credentials were listed by name, and respondents were asked for each one whether the credential was “related to working in the field of healthcare.” Procedures listed above for identifying colleges.	C1, I2, I2a_1, I2b, I2c, I3, I3a_1, I3b, I3c
Received a healthcare credential from any type of school	Procedures listed above for identifying credentials in the field of healthcare were applied to colleges as well as other types of schools.	C1, I2, I2a_1, I2b, I2c, I3, I3a_1, I3b, I3c
Received an associate degree or higher	Respondents were asked whether they received an associate degree, a bachelor’s degree, or a higher degree.	I2a
Enrolled in training or education at survey follow-up	Determined based on reported dates of enrollment in education and training activities and date of interview.	Most of modules B, C, and E
College enrollment by quarter	Respondents were asked to list the periods following randomization for which they were enrolled in college. Respondents were also asked to classify enrollment as full-time or part-time. We used these responses to determine quarterly college enrollment	Most of module D

Key: IPEDS = Integrated Postsecondary Education Data System. NSC = National Student Clearinghouse.

Exhibit B-2: Details on Specifications for Survey-Based Employment/Earnings Outcomes in Chapter 4

Outcome	Details on Derivation of Outcome	Follow-Up Survey Question(s)
Secondary Outcomes		
Employed at survey follow-up	Determined based on reported dates of jobs and date of interview.	Most of modules B, C, and E
Career Progress		
Employed at \$14 per hour or above	Analyzed response to survey question for control group. Selected \$14 per hour as the threshold because it was close to the 60th percentile of hourly wages among employed control group members. This percentile was picked as being a reasonable goal for graduates of Carreras en Salud.	F5
Employment in job requiring at least mid-level skills	Three open-ended questions about the kind of work done, the usual activities completed, and the job title were coded into an SOC code. We then looked up the Job Zone ^a for each SOC code in the O*NET system. ^b Job Zone 3—occupations that need medium preparation—seemed a reasonable goal for graduates of Carreras en Salud.	G2a, G3, G4
Exploratory Outcomes		
Works at least 32 hours per week	Currently employed respondents were asked about their typical hours worked.	F6

Outcome	Details on Derivation of Outcome	Follow-Up Survey Question(s)
Currently employed, working straight day, evening, or night shifts	Currently employed respondents were asked about their typical work schedule. Answer possibilities included straight shifts, rotating shifts, split shifts, irregular schedules, and other.	G6, G6a
Currently working in a job that offers health insurance	Currently employed respondents were asked whether health insurance was available through the employer as a fringe benefit.	G8a
Currently working in a job with a supportive working environment	Questions about job benefits and conditions were used to cluster jobs into three categories. Jobs in this category generally provided employees with flexibility to balance work and family, a supportive set of co-workers and supervisors, a rich set of benefits, and opportunities for advancement.	G7, G8a-G8e, G9, G10
Working in a healthcare occupation (duties include a role in the diagnosis or treatment of health problems)	Three open-ended questions about the kind of work done, usual activities completed, and the job title were coded into a SOC code. If the first two digits of the SOC were 29 (Healthcare Practitioners and Technical Occupations) or 31 (Healthcare Support Occupations), then the respondent was considered working in a healthcare occupation. ^c	G2a, G3, G4

Key: SOC = U.S. Department of Labor Standard Occupational Classification.

^a <https://www.onetonline.org/help/online/zones> [accessed September 12, 2016].

^b <https://www.onetonline.org/> [last accessed September 12, 2016]. There are five Job Zones. A Job Zone is a group of occupations that are similar in education needed to do the work, related experience needed to do the work, and amount of on-the-job training needed to do the work. Job Zone 3 is described in the O*NET system documentation as “Employees in these occupations usually need one or two years of training involving both on-the-job experience and informal training with experienced workers. A recognized apprenticeship program may be associated with these occupations.”

^c Being employed in a healthcare occupation is usually associated with employment in the healthcare industry, but this is not always true. School nurses are one example of a healthcare worker being employed in an industry other than healthcare. Conversely, many people employed in the healthcare industry are not healthcare workers. Hospital janitors are one example. The survey did not ask about industry of employer.

Exhibit B-3: Details on Specifications for Survey-Based Intermediate Outcomes in Chapter 5

Outcome	Details on Derivation of Outcome	Follow-Up Survey Question(s)
Secondary Outcomes		
Access to career supports	<p>This was a new scale created for PACE at the 18-month follow-up. It is a six-item scale counting number of types of career-supportive relationships in workforce and education settings. The motivation for creating this scale was the theory that richer social networks are one of the benefits of higher education (e.g., Goldrick-Rab and Sorensen 2010).</p> <p>Say you need advice of help in taking a next step on a career pathway of interest to you. Please tell me if there is anyone you'd be comfortable turning to:</p> <ul style="list-style-type: none"> • Who has a college degree? • Who is currently going to college? • Who works at a local college, either as a teacher or staff member providing help to applicants or students? • Who works for a local community organization helping people find education and training, work, and related supports? • Who works in an occupation of interest to you? • Who has a management job in a work setting matching your career interests? 	K4
Confidence in career knowledge	<p>This seven-item scale was based on a review of six survey instruments as well as literature. The first two scale items (a, b) were adapted from the Career Decision Self-Efficacy–Short Form (Betz and Taylor 2001). Three items (d, e, f) were adapted from the Career Exploration Survey (Stumpf et al. 1983). Two items (c, g) were new and written specifically for the PACE Basic Information Form. Response categories ranged from 1=strongly disagree to 4=strongly agree.</p> <ul style="list-style-type: none"> a. You know how to accurately assess your abilities and challenges? b. You know how to make a plan that will help achieve your goals for the next five years? c. You know how to get help from staff and teachers with any issues that might arise at school? d. You know the type of job that is best for you? e. You know the type of organization you want to work for? f. You know the occupation you want to enter? g. You know the kind of education and training program that is best for you? 	K6
Exploratory Outcomes		
Perceived career progress	<p>This was a new scale created for PACE at the 18-month follow-up. It is a three-item scale of self-assessed career progress. Response categories range from 1=strongly disagree to 4=strongly agree. It was designed specifically to measure a respondent's sense of progress in a career pathways program as described by Fein (2012).</p> <ul style="list-style-type: none"> • I am making progress towards my long range educational goals • I am making progress towards my long-range employment goals • I see myself on a career path 	I5, I6
Grit	<p>Existing scale from Duckworth et al. (2007). The eight-item scale captures persistence and determination. Response categories ranged from 1=strongly disagree to 4=strongly agree.</p>	K1

Outcome	Details on Derivation of Outcome	Follow-Up Survey Question(s)
Core self-evaluation	Existing scale from Judge (2009). The 12-item scale's response categories ranged from 1=strongly disagree to 4=strongly agree. Core self-evaluations (CSEs) represent a stable personality trait that attempts to capture one's self-perception. A positive self-image will correspond to a higher CSE, whereas those who view themselves more negatively will score lower in this category. This trait involves four personality dimensions: locus of control, neuroticism, generalized self-efficacy, and self-esteem. Various studies have shown CSE scores to have predictive ability for work outcomes such as job satisfaction and job performance. ^a	K3
Life Challenges Index	A new scale adapted for PACE from a longer instrument by Kessler et al. (1998). Average of five items of frequency of situations that interfered with school, work, job search, or family responsibilities. The response categories ranged from 1=never to 5=very often. Missing if four or more responses are blank. <ul style="list-style-type: none"> • Childcare arrangements • Transportation • Alcohol or drug use • An illness or health condition • Another situation 	K7
Social Support Index	Existing scale from Hoven (2012). The 10-item scale response categories ranged from 1=strongly disagree to 4=strongly agree. It is a short-form version of the Social Provisions Scale of Cutrona and Russell (1987), a scale that has 24 items.	K5
Stress Index	Existing scale from Cohen et al. (1983). This scale was first used in the PACE Basic Information Form and has since then been included in both follow-up instruments. The 4-item scale captured perceived stress. The response categories ranged from 1=never to 4=very often.	K8

^a Judge et al. (1997, 1998); Judge and Bono (2001).

Exhibit B-4: Details on Specifications for Survey-Based Other Life Outcomes in Chapter 5

Outcome	Details on Derivation of Outcome	Follow-Up Survey Question(s)
Secondary Outcomes		
Personal student debt	Students were asked about personal borrowing to go to school since randomization. For those who had difficulty answering the question about the exact amount, a categorical response option was offered. These were then imputed to continuous levels.	M6, M6a
Has health insurance coverage	Includes the offer of healthcare by employer or actual receipt if not offered by employer.	G8a, M12
Receives means-tested public benefits	Respondents were asked whether they or anyone else in their household received TANF, SNAP, WIC, Medicaid, subsidized childcare, Section 8 or Public Housing, LIHEAP, or FRPL.	M3a, M3b, M3c, M3e, M3f, M3g, M3h, M3i
Any signs of financial distress	For the three-year follow-up, this scale is an expanded version of the financial hardship measure used in 18-month follow-up survey. It flags any signs of financial distress in terms of troubles paying bills (rent/mortgage, gas/oil/electricity), utility disconnects (gas/electric/oil, telephone), delayed healthcare, delayed dental care, delayed prescription drug procurement, not having enough to eat (sometimes or often), or not having enough money to make ends meet at the end of the month.	M9a-g, M10, M11

Outcome	Details on Derivation of Outcome	Follow-Up Survey Question(s)
Exploratory Outcomes		
Personal income	Respondents were first asked to provide an open-ended amount for the prior month, specifically excluding income tax refunds. If no answer was given, the respondent was asked to choose one of seven bracketed amounts. Item nonresponse was multiply imputed. Exact amounts were also multiply imputed for people who chose a bracket.	M2, M2a
Household income	Respondents were first asked to provide an open-ended amount for the prior month, specifically excluding income tax refunds, where the household was clarified to include anyone who lived in the household for at least half of the prior month. If no answer was given, the respondent was asked to choose one of seven bracketed amounts. Item nonresponse was multiply imputed. Exact amounts were also multiply imputed for people who chose a bracket. People who lived alone were not asked this question. Instead, their personal income was assumed to equal the household income.	M4, M4a
Unsecured debt of \$5,000 or more	Respondents were asked about debt other than student debt and secured debt (such as mortgages or title loans). Debts in the name of spouse or partner were included.	M8
Parental student debt	Respondents were asked about borrowing by parents on behalf of the student to go to school since randomization. For those who had difficulty answering the question about the exact amount, a categorical response option was offered. These were then imputed to continuous levels.	M7, M7a
Didn't experience food insecurity	Respondents were asked about adequacy of household food over prior six months. The possible responses were: 1=Enough of the kinds of food you want 2=Enough but not always the kinds of food you want 3=Sometimes not enough to eat 4=Often not enough to eat Response of 1 or 2 counts as not having experienced food insecurity.	M10
Personal receipt of SNAP	Respondents were asked about receipt in the prior month	M1b
Personal receipt of Medicaid	Respondents were asked about receipt in the prior month	M1e

Key: FRPL = free or reduced-price lunch. LIHEAP = Low Income Home Energy Assistance Program. SNAP = Supplemental Nutrition Assistance Program. TANF = Temporary Assistance for Needy Families. WIC = Special Supplemental Nutrition Program for Women, Infants, and Children.

Exhibit B-5: Details on Specifications for Survey-Based Child Outcomes in Chapter 5

Outcome	Details on Derivation of Outcome	Follow-Up Survey Question(s)
Exploratory Outcomes		
Children of All Ages		
Parent believes child will graduate college	Parent asked how far child will go in school. Outcome equals 1 if parent reports child will finish college or if parent reports child will earn advanced degree after college; 0 otherwise.	P1
Highly engaged parent	<p>This is a new scale developed for the three-year evaluations of PACE and HPOG 1.0. It was based on imputed average hours of time per day spent with the child in the typical week. The algorithm was different for preschoolers versus school-age children. Both thresholds were set at the 75th percentile for all children in the pooled evaluation samples for PACE and HPOG 1.0.^a</p> <p>For preschoolers, parents were credited with 1 hour for each shared breakfast in the typical week; 1 hour for each shared dinner; 7 hours if they usually put the child to bed; and 1.5 hours if they read to the child once or twice a week, 4.5 hours if they read to the child three to six times a week, and 7 hours if they read to the child every day. These hours were summed and then divided by 7. The maximum value was 4 and the 75th percentile was 3.64. If the quotient was greater than this percentile the parent was said to be highly engaged with the preschooler.</p> <p>For school-age children, parents were credited with 1 hour for each shared breakfast in the typical week, 1 hour for each shared dinner, 7 hours if they usually put the child to bed, 7 hours if they were usually present before the child leaves for school, 7 hours if they were usually present after the child comes home from school, 7 hours if they were usually present after dinner, and 7 hours if they were present with the child during the weekend. These hours were summed and then divided by 7. The maximum value was 8 and the 75th percentile was 7.28. If the quotient was greater than this percentile, the parent was said to be highly engaged with the school-age child.</p>	O3a, O4a, O5a, O6a, O7a, O7b, O7c, P3, P6
Parent self-efficacy for helping child navigate school	Existing scale. ^b The seven-item scale captures parents' beliefs about their capability to help their child succeed in school. Response categories ranged from 1=disagree very strongly to 6=agree very strongly.	P9
School-Age Children		
Child repeated any grades	Yes/no question if child repeated any grades in school.	Q10
Days child late for school last month	How many days was child late for school in last month (if in summer vacation, asked about last month child was enrolled in school).	Q12
Days child absent from school last month	How many days was child absent from school in last month (if in summer vacation, asked about last month child was enrolled in school).	Q11

^a ACF's Health Profession Opportunity Grants (HPOG) Program, like PACE, provides training to low-income individuals, but specifically for healthcare occupations. A first round of grants was awarded in 2010 (HPOG 1.0). Three of the nine programs studied in PACE were HPOG 1.0 grantees. For more: <https://www.acf.hhs.gov/ofa/programs/hpog>.

^b Walker et al. (2005).

B.2 Imputation in the Three-Year Survey

As in any survey, some respondents did not answer every question. We used a variety of approaches to allow us to use these cases despite their partial responses. Our approach varied across questions, depending on whether the question was embedded in a sequence of questions in which all questions needed to be answered to calculate the value of a scale, whether the question was embedded in a block of unanswered questions, and the frequency of nonresponse to the question across respondents.

The default rule was to drop persons from any analysis involving unanswered question but to include them for all other analyses. Where this rule would result in a sharp drop in sample size—either for the question by itself or for a scale involving the question—then we instead imputed responses for those people for those questions, rather than dropping them. Additionally, we imputed blocks of responses for two groups of people: those with large blocks of missing data and those who, based on administrative data, appeared to have failed to report one or more education spells.

The goals of imputation were variance and bias reduction.¹⁹ Both goals are achievable with the rich set of parallel outcomes measured in the three-year survey. For example, indications of problems paying bills is valuable information for imputing missing income. Specifically, we imputed seven types of missing data:

- (1) number of college credits;
- (2) credential award dates;
- (3) income (personal and household);
- (4) early certificates and licenses (first 18 months after randomization);
- (5) skipouts (i.e., missing data on spells caused by trying to avoid respondents ending the survey);
- (6) spell start and end dates (job spells and school spells); and
- (7) survey data on school spells reported to the National Student Clearinghouse (NSC) but not by respondent.

This section briefly describes each of these imputations and their prevalence. We used a common methodology for the first four types of missing data. Section B.2.1 provides the detail on these imputations. Section B.2.2 gives details on the imputation methodology for the other three types of missing data.

¹⁹ Systematic nonresponse (e.g. those without college credentials are less likely to answer questions about credential attainment) can cause biased estimates. Effective imputation can reduce this bias. Making use of more data also increases sample size, thereby reducing the variance of impact estimates.

Types and Rates of Imputation. Exhibit B-6 below lists the seven types of imputation and shows the imputation rates for the survey respondents in the evaluation sample for Carreras en Salud. The instrument asked about credits spell by spell. It was fairly common for respondents to be unable to recall the number of credits they had earned during one or more training spells. They also had trouble recalling the dates on which they received credentials. Income was also frequently missing. The instrument prompted respondents to give a categorical answer (“bracketing”) if they could not give an exact figure.

Exhibit B-6: Imputation Rates among Survey Respondents in Carreras en Salud

Type of Imputation	Job Spells (%)	School Spells (%)	Credentials (%)	People (%)
1. Number of college credits	n/a	n/a	n/a	13.8
2. Credential award dates	n/a	n/a	3.0	n/a
3. Income				
Personal (categorical)	n/a	n/a	n/a	3.6
Personal (exact)	n/a	n/a	n/a	7.5
Household (categorical)	n/a	n/a	n/a	8.6
Household (exact)	n/a	n/a	n/a	21.7
4. Early certifications and licenses	n/a	n/a	n/a	9.5
5. Skipouts	2.4	3.5	3.0	2.3
6. Spell start and/or end dates (job, school)	4.8	8.8	n/a	n/a
7. Survey data on school spells reported to NSC but not by respondent	n/a	7.4	6.5	5.6

Source: PACE three-year follow-up survey.

Note: Exact income was missing more often than categorical income because respondents unable or unwilling to provide an exact amount were encouraged to report a bracketed amount. n/a indicates not applicable.

The “Early Certifications and Licenses” row refers to the rate of study participants who were not interviewed at 18 months after randomization but who were interviewed at three years. This imputation involved creating a composite scale using the 18-month interview to measure receipt in the first 18 months and the second interview to measure receipt in the second 18 months. Section B.4 provides information about the rationale for this composite scale.

The “Skipouts” row refers to block missingness in the survey’s Integrated Training and Employment History module. The German survey upon which this module was modeled experienced a high level of breakoff (12 percent; Beicht and Friedrich 2008), meaning people discontinued the interview midstream and declined to restart it. To prevent similar problems for this three-year analysis, the PACE survey added a skipout feature in the module. If a person refused to answer any question in the module or gave a response of “don’t know” to any of several critical flow-controlling questions in the module, the interview flow automatically skipped ahead to the next modules (e.g., on 21st century skills, family structure, income and material well-being, and child outcomes).²⁰ With this approach, complete interview breakoffs were nearly

²⁰ The original intent was not to skip past questions about credential attainment and current job conditions, but a mistake in the specifications caused these sections to also be skipped.

eliminated, but a large block of missing data was created for about 7 percent of respondents (across the entire PACE three-year sample) and 2.3 percent of Carreras en Salud treatment and control group respondents—much lower than the breakoff rate on the German study, but still high enough to require special attention.

Nonresponse was non-negligible for start and end dates of both job and school spells, particularly start dates. This is not surprising given that the reference period was up to three years long (and longer for people interviewed later in the survey period and for spells that started prior to randomization).

The final row of Exhibit B-6 refers to an adjustment for undercoverage of NSC-reported spells. This adjustment started with a match of survey reports with administrative data on college attendance from the NSC. We flagged respondents who had spells of college attendance according to the NSC but who did not themselves report any training (college or other type of school) since randomization. Although the NSC is not error-free, its enrollment coverage is generally high (see Appendix C). Accordingly, we imputed all the data from the matched NSC spells to survey respondents who did not report such spells.

B.2.1 College Credits, Credential Award Dates, Income, and Early Certificates and Licenses (Imputations 1-4)

As mentioned above, four of the seven types of imputation utilized a common imputation procedure: college credits, credential award dates, income, and certifications and licenses in the first 18 months. This section discusses the basic procedures used and provides additional details for each of the four types of missing data.

Core Imputation Procedure. The core imputation methodology involved a number of steps. The first step entailed assembling a list of potential predictors and imputing any missing data in them.²¹ The list of potential predictors included program, treatment status, the interaction of program with treatment status, baseline variables, parallel outcomes, and two-way and three-way interactions of both baseline variables and parallel outcomes with program and treatment status.

The second step entailed the use of a cross-validated LASSO procedure to fit a linear model for the target variable in terms of the assembled predictor list.²² We did this on a pooled dataset that contained respondents from all nine PACE sites ($n=6,773$, of whom 5,910 responded to both follow-up surveys) and sometimes respondents from Health Profession Opportunity Grants

²¹ The only purpose of the imputation of potential predictors was to facilitate automated variable selection in the next step. After we used these imputed values of the predictors to predict new exam-based certifications and licenses as of the time of the 18-month follow-up survey, we discarded them. We carried out this imputation with SAS®/MI/FCS.

²² See Appendix A.3 for details on the cross-validated LASSO.

(HPOG)-only programs, as well.²³ Note that though this procedure allowed program, treatment, their interaction with each other, and their interactions with many other variables to enter the model, it did not force any of them in. We discuss the implications of this decision after first finishing a description of the procedure.

The third step used predicted values from the final linear model to create a nested set of three partitions for each combination of site and treatment status.²⁴ The finest partition involved splitting the sample into 20 equal-sized groups based on the predicted probability of having reported an exam-based certification or license if respondents had been interviewed at 18 months. The middle partition corresponded to deciles of this same probability, and the coarsest partition corresponded to quintiles of this same probability.

The fourth and final step used the hotdeck imputation procedure in SUDAAN to randomly match each nonrespondent with a respondent within cells defined by PACE program, PACE treatment status, and the nested partitions. Most cases were matched within cells defined by the 20-level partition. If there were no matches within those cells, then the procedure sought matches within the coarser partitions, first with the 10-level version and then with the 5-level version if necessary. If even that did not permit a match, then the procedure randomly matched any unmatched nonrespondents with any respondent in the same PACE program with the same treatment status.

We ran the final hotdeck procedure five times with different random seeds to produce multiple imputations. We used these multiple imputations in the formal analysis runs to add between-imputation onto the naïve variance estimates on the full sample, using Rubin's classic formula.²⁵

We now return to the implications of our decision not to force the interactions of site and treatment group with every other variable in the model. First, it is critical to note that we constrained matches to be from the same site and treatment group. This provided strong protection against imputation-caused bias in the estimated treatment impact. We used the models from the pooled dataset only to guide the matching of respondents and nonrespondents *with the same treatment status in the same site*. One way to think of this is that we used the pooled dataset to define a distance metric that we then applied within site and treatment group. An alternative procedure would have been to just randomly match respondents and nonrespondents within cells defined by site and treatment group. The point of using a distance metric rather than randomly matching is to reduce variance and the possibility of nonresponse bias. For a site with a large sample size, forcing in all the interactions of site and treatment

²³ ACF's Health Profession Opportunity Grants (HPOG) Program, like PACE, provides training to low-income individuals, but only for healthcare occupations. The impact study of 32 first-round HPOG awardees (HPOG 1.0) included three awardees and one subgrantee (Carreras en Salud) also studied in PACE. For more: <https://www.acf.hhs.gov/ofa/programs/hpog>.

²⁴ A "partition" of a sample is an exhaustive and mutually exclusive collection of subsets of the sample.

²⁵ See for example, Rubin (1987).

group with other variables might not cause much deterioration in model quality, but in small sites forcing would almost certainly have made it more difficult to detect subtle main effects.²⁶

Life Trajectory Clusters. The survey contained multiple measures of financial and social-emotional well-being. We theorized that these variables would be useful predictors of several types of missing data, particularly the missing data created by skipouts because none of these questions were involved in the bad skip pattern. However, interpretation of high-dimensional models is difficult. As a way of incorporating these rich data on well-being into imputation models while still keeping the models fairly easy to interpret, we condensed all these measures into a partition of the sample using cluster analysis. We were able to identify five clusters of respondents who vary clearly in terms of quality of life and core self-evaluation and family dependence. For shorthand, we refer to them as “life trajectory” clusters because one of the variables that they vary on most clearly is a sense of career progress.

- “Overextended”—above average income but also above average financial stress and low scores on psycho-social skills.
- “Family supported”—below average income but strong family supports that protect them from financial stress.
- “Strivers”—strong psycho-social skills and sense of career progress but low income (personal and household) and dependent on public support.
- “Down and out”—very low psycho-social skills, low sense of career progress, severe life challenges, low income (personal and household), and strong reliance on public support.
- “Winners”—strong psycho-social skills and sense of career progress, high income (personal and household), few bill problems, and little dependence on either family or public support.

Missing College Credits

For missing credits, we assembled a rich set of predictors from the baseline forms (the PACE Basic Information Form (BIF) and the Self-Administered Questionnaire (SAQ)), the NSC, the 18-month follow-up survey, person-level scales in the three-year survey, and spell-level data from the School Experiences module of the three-year survey. This was a spell-level file pooling data across the nine PACE sites, but not HPOG-only sites as no NSC data were available for the HPOG-only sample. We also added a large number of two- and three-way interactions with site and treatment group. After creating dummy variables for categorical variables, the total number of potential predictors was 1,584. The LASSO procedure working on this predictor set selected just six variables, yielding a model with an *R*-squared of 27 percent. Four of the six variables were significant predictors with standardized regression coefficients of at least 0.01. They were:

- adjusted spell duration (adjusted for the longest break);
- spell duration interacted with full/part-time student status;

²⁶ Algorithmically, the way to force in all interactions is to run the LASSO on a dataset restricted to just the cases in a particular site and treatment group. Even for the largest PACE site, this would not have provided nearly as much power to detect subtle main effects.

- credits reported at 18 months; and
- NSC-reported full-time-equivalent months of enrollment through 35 months after randomization.

After controlling on the six factors, program and treatment were not important and nor were any of their interactions with each other or with other predictors. After imputing credits at the spell level, we summed to the person level for respondents with multiple school spells.

Missing Credential Award Dates

On the pooled PACE/HPOG credential sample, we modeled the lag between randomization and credential award date for those respondents with reported award dates ($n=12,392$, with 11,628 responses). The potential predictor list included site, treatment, the interaction of site with treatment, type of credential (10 categories), life trajectory cluster, 20 parallel outcomes at the person level, the lag between randomization and interview, 16 baseline variables, and a large set of two- and three-way interactions with site and treatment group. After creating dummy variables for categorical variables, the total number of potential predictors was 1,160. The LASSO procedure working on this predictor set selected 14 variables, yielding a model with an *R*-squared of 8.4 percent. The significant predictors with standardized regression coefficients of at least 0.01 were:

- HPOG versus PACE;
- credential was awarded for regular college classes and typically takes less than a year to earn;
- credential is an associate degree;
- credential is a bachelor's degree;
- self-assessed career progress;
- student debt;
- two interactions of HPOG with main effects;
- one interaction of treatment status with a main effect; and
- two 3-way interactions of HPOG status with treatment status with main effects.

After matching nonrespondents with respondents, we adjusted for the difference in randomization dates between the two people, by adding the lag from the respondent to the randomization date for the nonrespondent. If this was past the interview date for the nonrespondent, we truncated the award date to equal the interview date.

Missing Income

The instrument yielded four related measures of income in the past month: (1) exact personal income; (2) categorical personal income; (3) exact household income; and (4) categorical household income. As could be seen in Exhibit B-6, missing data rates were considerably higher for the continuous variables than the categorical variables. This is because categorical income is only missing if both exact (which can be put in the appropriate income category) and categorical income are missing. For prediction purposes, we assembled a person-level file with

program, treatment status, the interaction of program with treatment status, self-reported earnings by quarter, 10 variables about economic well-being, four variables about psycho-social skills, nine measures of educational progress, 12 baseline characteristics, and a large collection of two- and three-way interactions with site and treatment group. We used this list for modeling both personal and household income. We ran the LASSO on the pooled PACE/HPOG three-year dataset ($n=14,467$, with 12,782 exact personal income reports and 9,219 exact household income reports). After creating dummy variables for categorical variables, the total number of potential predictors was 1,414.

The LASSO procedure working on this predictor set selected 11 variables for personal income, yielding a model with an R -squared of 58 percent. The significant predictors with standardized regression coefficients of at least 0.01 were:

- dummy variables for three of the five life trajectory clusters;
- personal earnings for the 12th quarter after random assignment;
- a dummy variable for having earned an associate degree since randomization;
- a scale for being able to make ends meet at the end of the month; and
- an interaction of earnings with a dummy for receipt of any means-tested public benefits.

For household income, the LASSO procedure selected 26 variables, yielding a model with an R -squared of 52 percent. The significant predictors with standardized regression coefficients of at least 0.01 were:

- dummy variables for three of the five life trajectory clusters;
- personal earnings for the 12th quarter after random assignment;
- a dummy variable for being an Earned Income Tax Credit claimant;
- a dummy variable for living with a spouse;
- a dummy variable for living with parents;
- a dummy variable for living alone;
- annual baseline family income below \$15,000;
- baseline SNAP (Supplemental Nutrition Assistance Program) or WIC (Special Supplemental Nutrition Program for Women, Infants, and Children) receipt;
- a dummy variable for having earned an associate degree since randomization;
- a scale for being able to make ends meet at the end of the month;
- an interaction of earnings with a dummy for receipt of any means-tested public benefits;
- an interaction of personal earnings with living arrangements; and
- three 2- and 3-way interactions involving program.

Note that neither the model for personal income nor the model for household income involves three-way interactions of program with treatment status that are both statistically significant and substantively large. This does not mean that there are no program effects on income. Rather, it

means that the measured parallel outcomes already capture whatever program effects might be present.

Certifications and Licenses in the First 18 Months

As mentioned earlier and as is discussed in detail in Section B.4 below, measures of ever-receipt of certifications and licenses blended reports from the 18 and three-year surveys. This decision also required imputing what nonrespondents²⁷ to the 18-month survey would have reported if they had responded at that time. We used the core imputation described above for this imputation.

On the pooled PACE three-year survey respondent sample ($n=6,773$ people, of whom 5,906 responded to both the 18-month and three-year follow-up surveys and 867 responded to only the three-year survey), we modeled the receipt of such credentials among those who responded to the 18-month follow up. The potential predictor list included program, treatment status, the interaction of program with treatment status, and about 40 baseline and three-year follow-up variables. After creating dummy variables for levels of categorical variables, this led to 80 potential predictors in total.

The LASSO selected 10 of the 80 predictors, yielding a model with an R -squared of 12.0 percent, a high value for a binary outcome. The selected variables included treatment status, dummy variables for two programs, one treatment-by-program interaction, five measures of educational progress and well-being at three years, and a dummy variable for employment in healthcare at three years. Of these, the predictors with standardized coefficients of at least 0.01 were:

- treatment status;
- one dummy variable for site;
- one treatment by site interaction;
- number of licenses obtained at three years;
- report of a short-term college credential at three years;
- report of a long-term college credential at three years; and
- current employment in healthcare.

After imputing new exam-based certifications and licenses for 18-month survey nonrespondents, we separated exam-based certifications and licenses reported in the three-year survey using the donor's interview date into two categories—early (would have been reported by the nonrespondent in the 18-month survey if the interview had taken place) versus late (would have been earned after the 18-month survey if the interview had taken place). We then created a blended flag for having earned an exam-based certification or license as of the three-year survey. The flag was set to yes if the 18-month nonrespondent had an imputed early

²⁷ Nonrespondents here were people who could not be located, refused to be interviewed, or were otherwise unavailable for an interview. The concept does not include people who skipped questions about credentials when interviewed at 18 months. We assumed that these respondents did not earn any credentials by the time of the 18-month interview.

exam-based certification or license or had reported a late exam-based certification or license in the three-year survey.

B.2.2 Skipout, Start and End Dates, and Unreported School Spells

The remaining three types of missing data required more customized procedures. This section provides details on the approach to each type.

Skipout

We considered several approaches to this type of missing data. One option we considered and rejected was to treat respondents with skipouts as nonrespondents and give them nonresponse-adjusted weights of zero. This simple option would have significantly boosted the overall nonresponse rate and wasted information collected after the skipout. A second rejected approach would have been to treat respondents with skipouts as nonrespondents only for analyses involving educational progress and employment. This option would have required the creation of a second set of nonresponse-adjusted weights and would have led to inconsistencies across analyses. A third rejected option was to impute each outcome and scale requiring any data from the Integrated Training and Employment History module. This option was more attractive but would not have supported estimation of career trajectories.

The approach we adopted was to use a block imputation approach that was initially used in medical expenditure surveys in the United States (Williams and Folsom 1981). The general method involves matching a nonrespondent to a respondent and then copying the entire block of missing data from the respondent to the nonrespondent. Our objective was to find a respondent whose training and employment history would align well with the nonrespondent's baseline characteristics and measures of well-being at three years. (If the matched person had a missing response to a question within the Training and Employment History module, we copied this missing value over the skipout along with all the other variables.)

We used sequential hotdecks as in the core imputation methodology, but we formed the partitions in a different manner. Rather than modeling a single variable and then forming a nested set of partitions based on model-based predictions of that single variable, we crossed the life trajectory clusters discussed above with other important measures. We used a sequence of four hotdecks, where the first had the most stringent criteria for matches, and each succeeding hotdeck had loosened criteria.

The first hotdeck matched nonrespondents to respondents within cells defined by program, treatment status, any schooling reported prior to skipout, any work reported prior to skipout, life trajectory cluster, and lag between randomization and interview in whole months. This was on the pooled PACE/HPOG sample ($n=14,169$, with 13,245 respondents who did not skip out).²⁸ This run found donors for 815 of the 924 skipouts on the pooled dataset.

The second hotdeck replaced program with site. This run found donors for 86 of the remaining 109 skipouts on the pooled dataset. The third hotdeck replaced the exact number of months in

²⁸ This excludes 302 three-year survey respondents that reported no training or employment between randomization and the survey interview.

the reference period with a dummy variable for whether the number was greater than 38 months. This run found donors for 22 of the remaining 23 skipouts on the pooled dataset. The fourth hotdeck used a collapsed version of self-assessed goal progress in place of life trajectory cluster and the binary recode of length of the reference period. This found a donor for the last remaining skipout.

Given the challenges in matching many of the nonrespondents to appropriate respondents, we did not carry out multiple imputation for skipouts. For the imputation of skipouts, our judgment was that the donor pools would be frequently small and that multiple random matches would, in fact, be the same match over and over. This lack of variation in the matched donors would have rendered variance estimates based on multiple imputations little better than variance estimates based on single imputation.

Exhibit B-7: Comparison of Selected Impact Estimates of Carreras en Salud

Outcome and Sample	Impact Estimate	Standard Error	Sample Size	p-Value
Employed at Survey Follow-Up (%)				
Full sample	-0.2	3.8	640	.518
Omitting skipouts	-0.6	3.9	625	.557
Employed at \$14 Per Hour or Above (%)				
Full sample	0.4	3.5	630	.459
Omitting skipouts	-0.1	3.5	616	.510
Employed in a Job Requiring at Least Mid-Level Skills (%)				
Full sample	-5.0	3.4	628	.928
Omitting skipouts	-5.3	3.4	615	.939
Number of College Credits				
Full sample	1.6	2.1	639	.219
Omitting skipouts	2.2	2.1	624	.151
Full-Time-Equivalent Months Enrolled in a College (months)				
Full sample	0.1	0.6	640	.420
Omitting skipouts	0.2	0.6	625	.352
Receipt of Any Type of Credential from a College (%)				
Full sample	12.0***	3.2	640	< .001
Omitting skipouts	12.7***	3.3	625	< .001
Receipt of an Exam-Based Credential (%) (blended three-year and 18-month surveys)				
Full sample	22.6***	3.7	640	< .001
Omitting skipouts	22.0***	3.7	625	< .001

Source: PACE three-year follow-up survey, PACE 18-month follow-up survey.

Note: "Full sample" rows include values imputed for skipouts. All estimates are regression-adjusted as discussed in Appendix Section A.3. Statistical significance levels, based on one-tailed *t*-tests tests of positive differences between research groups for positive outcomes and negative differences for negative outcomes (such as student debt), are summarized as follows: *** 1 percent level; ** 5 percent level; * 10 percent level.

Because respondents with skipouts were missing a long stretch of data that are important to most of the secondary outcomes in this report, we prepared impact estimates with and without

these cases, as displayed in Exhibit B-7 above. The two sets of impact estimates are very similar. The imputation allowed us to use as many as 15 more cases for Carreras en Salud, about a 2 percent increase, with the exact count depending on item nonresponse.

Imputation shifted the impact of the program most on receipt of any type of credential from a college, but not enough to change the statistical significance of the impact.

Spell Start and End Dates

As mentioned earlier, respondents were frequently unable to remember dates. We decided to impute them to make the most use of the partial information in each respondent's reported history. Our primary objective was to create a high-quality measure of the duration of study over the entire reference period. Secondary objectives included the ability to estimate quarterly earnings over the entire reference period and supporting a broader set of exploratory analyses of career trajectories (transitions between school, work, and other activities).

For this imputation, we used a different approach from any of those discussed above. This decision was motivated by the complexity of partial information in the Training and Employment History module. Across the pooled PACE/HPOG sample, respondents had as many as six school spells and as many as 11 job spells. Even when respondents could not remember dates, we had many bounding conditions (e.g., spell #4 started after spell #3 ended). We devised a method that would respect these bounding conditions to create a coherent history while also supporting high-quality estimates of the site-specific impact of treatment on duration of study and quarterly earnings.

Before explaining the method, it will be useful to have an understanding of bounding conditions.

- For every spell, we knew whether it ended before the three-year follow-up interview or was ongoing at that time.
- For all closed spells, we knew whether there was another spell that started after it but prior to the three-year interview.
- For most spells, we knew
 - whether it started before or after randomization;
 - whether it started in the middle of another spell or after some period during which the person was neither working for pay nor enrolled in school; and
 - whether a new spell started during it.
- For spells that followed other spells, we would most often know the end date of the prior spell.
- For spells that preceded other spells, we would most often know the start date of the succeeding spell.
- For spells that started during other spells, we would most often know the start and end dates of the “mother” spell.
- For spells that spanned the start of a new spell, we would most often know the start and end dates of the “daughter” spell.

Our general approach to imputing missing dates involved the following steps on the pooled PACE/HPOG sample.

- (1) Express the date as a lag to some benchmark date. Specifically, we expressed start dates of main spells (those that did not start in the middle of any other spell) as the lag between randomization and the start of the spell, start dates of daughter spells as the lag from the start of the mother spell to the start of the daughter spell, and end dates of all spells as the lag from spell start date to spell end date.
- (2) Construct a statistical model for lag, and extract the predicted lag for spells with both known and unknown dates. (More details on this modeling process follow below. We constructed nine separate models.)
- (3) Identify the nearest neighbor case in the pooled dataset in terms of the predicted lag. Copy the lag from the spell with the known relevant date (start or end) to the case with an unknown value for the relevant date.
- (4) Add the imputed lag onto the benchmark date for the spell with an unknown date to obtain a preliminary date.
- (5) If the preliminary imputation violates any of the constraints, truncate it to just barely satisfy the constraints. For example, if preliminary imputation of an end date placed the end date past the date of follow-up interview but the respondent had reported that the spell ended before the interview, then we truncated the lag so that the job ended the month before the interview.

Before providing details on the nine models constructed in step 2, we offer some general observations about this methodology. We gave consideration to conducting this process separately for each site. We rejected that approach because of the complexity of the boundary constraints on dates and the rarity of patterns for respondents with multiple spells. Instead, we focused on constructing high-quality models and then finding the best match available.

The pooled sample size consisted of 27,939 job spells plus 13,093 school spells. After discarding spells reported by skipouts and spells that ended prior to randomization, the total number of spells was 40,672. Among these spells, either the start date or the end date was missing for 3,302, or 8 percent. Missing start dates was the more common problem, with 538 spells missing just the end date and 2,764 missing just the start date or both dates. Missing dates were slightly more common for school spells than for job spells (10 percent versus 7 percent). Missing dates for closed spells were much more common than for open spells (10 percent versus 4 percent). For Carreras en Salud, the overall missing data rate for spell dates was slightly lower than for the rest of the pooled sample (7 percent versus 8 percent).

Exhibit B-8 below lists the models we created for each type of lag and some features of each, including average imputed values for the various lags. Main spell #1 was always the ongoing spell at the time of randomization for those respondents working or going to school at the point of randomization, and so always has a negative lag. Main spell #2 was always the first spell after randomization for those not working or going to school at the point of randomization. Other

main spells always followed main spell #1 or #2. Given this structure, we prepared separate models for the start date of each group (lag types 1, 5, and 6 above) and we modeled other features associated with the first spell separately, as well (lag types 2, 3, and 4). For other lag types, we modeled on a pooled dataset combining main spells #2 and higher (lag types 7, 8, and 9) and their associated subspells.

Exhibit B-8: Date Imputation for Three-Year Impact Study (Pooled PACE/HPOG Sample)

Lag Type	Modeled Variable	R-Squared (%)	Tested Variables	Selected Variables	Sample Size	Missing Data Rate (%)	Average Lag/Duration	
							Reported (months)	Imputed (months)
1	Lag from randomization date to start of main spell #1 (always negative because spell #1 was activity at time of randomization)	15	1,071	18	8,994	9.7	-18.8	-18.6
2	Duration of main spell #1 (closed only)	79	3,625	3	7,377	7.3	25.9	28.0
3	Lag from start of main spell #1 to start of subspell	78	2,989	3	5,459	8.8	23.2	16.9
4	Duration of subspells of main spell #1 (closed only)	0	3,103	2	4,563	8.8	16.2	15.7
5	Lag from randomization date to start of main spell #2	7	1,089	2	3,863	7.0	6.7	6.7
6	Lag from randomization date to start of main spells #3 and higher	38	5,113	33	18,082	4.9	18.9	17.4
7	Duration of main spells #2 and higher (closed only)	16	4,760	23	13,509	5.4	8.3	8.3
8	Lag from start of main spells #2 and higher to start of subspell	43	4,105	11	4,270	6.3	6.0	4.2
9	Duration of subspells for main spells #2 and higher (closed only)	14	3,383	9	2,546	6.8	7.3	7.1

Source: NDNH, NSC, PACE and HPOG 1.0 three-year follow-up survey.

Note: Sample pooled across HPOG 1.0 and all nine PACE sites. Sample also pooled across treatment and control samples. A “main spell” is a spell that did not start in the middle of another spell. A “subspell” is a spell that did start in the middle of another spell.

The set of variables allowed into each model varied across the nine lag types. Tested variables included program, randomized treatment group, the interaction of program with treatment group, elapsed time between randomization and follow-up interview (and its square), job/school status, next activity (work, school, or other), school control (three levels, nested within job/school status), school level (three levels, nested within job/school status), open/closed status, life trajectory cluster (five levels), self-assessed goal progress, baseline covariates, two- and three-way interactions of these variables with program and treatment status, and other variables.

Model fit as measured by *R*-squared varied substantially across models, ranging from 0 percent to 79 percent. The reasons for this variation are not clear to us. Average imputed values were generally quite similar to average reported months.

Undercoverage of NSC-Reported Spells

As noted previously, we decided to supplement the histories of survey respondents who reported no training since randomization with any spells recorded for them in the NSC and then to impute the spell attributes collected in the survey beyond the simple start and end dates for the spells. Across the nine PACE sites, this edit changed the training history for 7 percent of the sample, switching them from a status of no training to some. In the Carreras en Salud sample, there were 36 such respondents, accounting for 6 percent of the sample. We added these NSC-reported spells to the three-year follow-up survey history for those respondents and imputed the missing survey outcomes, such as earned credits and credentials.

This imputation proceeded by matching these 36 respondents to other Carreras en Salud study participants and copying over the donors' outcomes. This matching was structured, not random. We constrained matches to be from the same treatment group and to have a similar predicted profile of four survey-reported spell-level variables:

- received a diploma or certificate typically requiring less than a full year's worth of study during the spell;
- received a diploma or certificate typically requiring a year or more's worth of study, but less than an associate degree during the spell;
- received an associate degree or higher during the spell; and
- total credits earned during the spell.

We formed linear models for each of these survey-reported spell-level outcomes in terms of baseline variables and NSC-reported spell- and person-level variables on enrollment and credential attainment. We fit these models on the pooled (treatment plus control) sample for the Carreras en Salud program. Given that the matching was not random, we did not conduct multiple imputation. We instead conducted single imputation and have ignored the impact on variances.

Exhibit B-9 compares estimated program impacts with and without the addition of NSC-reported spells for respondents with no reported school spells since randomization. Though the imputation of NSC-only spells did slightly shift the significance of the impact estimate for FTE months of enrollment at any school and receipt of a vocational credential from any school, this imputation did not substantially alter the impact estimate for any of the outcomes below.

Exhibit B-9: Comparison of Selected Impact Estimates of Carreras en Salud with and without Imputation of NSC-Inferred Unreported Spells

Outcome and Sample	Impact Estimate	Standard Error	Sample Size	p-Value
Full-Time-Equivalent Months Enrolled in a College (months)				
Full sample	0.1	0.6	640	.420
Omitting NSC-only spells	0.6	0.6	640	.176
Full-Time-Equivalent Months Enrolled in Any Type of School (months)				
Full sample	0.6	0.7	639	.178
Omitting NSC-only spells	1.0*	0.6	639	.052
Receipt of a College Credential Typically Requiring Less Than a Year of Credits (%)				
Full sample	10.9***	3.2	640	< .001
Omitting NSC-only spells	10.6***	3.1	640	< .001
Receipt of a College Credential Typically Requiring a Year or More of Credits (%)				
Full sample	2.3	2.4	640	.166
Omitting NSC-only spells	2.0	2.4	640	.197
Receipt of a Vocational Credential from Any Type of School (%)				
Full sample	5.2**	2.6	640	.025
Omitting NSC-only spells	4.1*	2.6	640	.056

Source: NDNH, NSC, PACE three-year follow-up survey.

Note: All estimates are regression-adjusted as discussed in Appendix Section A.3.

Statistical significance levels, based on one-tailed *t*-tests tests of positive differences between research groups for positive outcomes and negative differences for negative outcomes (such as student debt), are summarized as follows: *** 1 percent level; ** 5 percent level; * 10 percent level.

B.3 Survey Nonresponse Analysis

As in any survey, nonresponse can lead to bias if nonresponse propensity is correlated with outcomes. In the context of a randomized experiment such as this evaluation of Carreras en Salud, concern about nonresponse is heightened if the nonresponse rate is different in the treatment group than in the control group. Nonresponse can lead to biased impact estimates even without differential nonresponse rates across study groups, but it is widely accepted that differential rates heighten concerns about biased impact estimates.²⁹

The three-year follow-up survey for Carreras en Salud obtained disparate response rates in the treatment (85 percent) and control (75 percent) groups. Such a difference suggests that there may be material differences in baseline characteristics and outcomes between respondents versus the full sample. We studied this matter further using administrative data and found very little evidence of nonresponse bias. (Illustrations of these biases are presented in Exhibit B-11 below.) We nonetheless developed a set of nonresponse adjustment weights following procedures used in all PACE sites. This section first presents the evidence about the lack of

²⁹ See for example, Deke and Chiang (2017). For a slightly contrarian view, see Hendra and Hill (2018).

nonresponse bias in unadjusted impact estimates and then documents the effect of the nonresponse adjustment weights that we created to mitigate any undetected bias.

B.3.1 Evidence of Nonresponse Bias in Unadjusted Impact Estimates

We gauged the likelihood of nonresponse bias through two types of analysis, one involving baseline data and one involving post-randomization administrative data.

The first analysis takes baseline equivalence as an indication of the potential for bias. If randomization is correctly implemented, there should be no systematic differences between the treatment group and the control group. We directly tested that using complete data from the BIF (see Appendix Section A.2). This insight also provides a proxy for nonresponse bias and the ability of our weighting scheme to correct for it. In the absence of nonresponse bias, appropriately weighted tabulations of the BIF *among survey respondents* should also show baseline equivalence.

The second type of analysis looks directly at estimated impacts. We know who responded to the survey and we have administrative data outcomes for both survey respondents and nonrespondents. We can thus compute two impact estimates from the administrative data: one estimate from the unweighted full sample, which we treat as truth; and a second estimate from the weighted survey sample. In the absence of nonresponse bias (and with large enough samples), we should get the same (up to sampling variability) estimates of impact on the full sample and on the weighted sample of survey respondents. Theoretically, it is possible to test whether estimated differences between these two impact estimates are statistically significant, but we did not do this, relying instead on impressions of consistency across a collection of administratively measured outcomes.

Exhibit B-10 below considers baseline equivalence among survey respondents. In the first three columns reflecting all participants, there are two characteristics where we see statistically significant differences between the treatment and control groups (highlighted in red).³⁰ The next three columns, which report statistics for survey respondents, show statistically significant differences for three characteristics (two of the same characteristics and one different one). The last set of three columns shows that weighting further improved baseline balance, having reduced the number of significant imbalances back to two.

³⁰ Note that the numbers in the first three columns of Exhibit B-10 reflect baseline balance for the full sample following imputation of missing data, whereas Appendix A.2 presented pre-imputation figures.

Exhibit B-10: Baseline Balance on Full Sample, Unweighted Respondent Sample, and Weighted Respondent Sample

Characteristics	Treatment (Full Sample)	Control	p-Value	Treatment (Unweighted Sample)	Control	p-Value	Treatment (Weighted Sample)	Control	p-Value
Age (%)			.529			.867			.873
20 or under	17.5	18.3		17.6	17.4		18.1	16.9	
21-24	28.9	24.4		27.9	25.1		27.3	25.1	
25-34	33.4	34.9		34.0	36.1		34.1	36.2	
35+	20.2	22.4		20.5	21.4		20.6	21.7	
Sex (%)			.227			.092			.170
Female	91.8	94.0		91.2	94.7		91.7	94.5	
Male	8.2	6.0		8.8	5.4		8.3	5.5	
Race/Ethnicity			.660			.104			.170
Hispanic, any race	99.3	99.5		99.1	100.0		99.2	100.0	
Black, non-Hispanic	0.0	0.0		0.0	0.0		0.0	0.0	
White, non-Hispanic	0.8	0.5		0.9	0.0		0.9	0.0	
Another race, non-Hispanic	0.0	0.0		0.0	0.0		0.0	0.0	
Family Structure (%)			.237			.404			.397
Not living with spouse/partner and not living with children	44.9	41.2		43.1	39.5		43.0	40.1	
Not living with spouse/partner but living with children	21.2	27.4		21.7	27.4		21.8	27.7	
Living with spouse/partner and not living with children	12.2	10.8		12.3	11.0		12.0	10.9	
Living with spouse/partner and children	21.7	20.6		22.9	22.1		23.2	21.4	
Living with parents (%)	38.4	33.9	.188	37.8	32.8	.183	37.8	32.7	.179
One parent has at least some college (%)	16.0	17.8	.479	16.4	17.4	.744	16.0	17.6	.600
High School Grades (%)			.142			.273			.217
Mostly A's	18.0	14.3		18.5	15.1		18.6	14.4	
Mostly B's	48.4	55.0		47.8	53.9		48.0	54.2	
Mostly C's or below	33.7	30.7		33.7	31.1		33.5	31.4	

Characteristics	Treatment (Full Sample)	Control	p-Value	Treatment (Unweighted Sample)	Control	p-Value	Treatment (Weighted Sample)	Control	p-Value
Current Education (%)			.202			.476			.549
Less than a high school diploma	10.2	9.6		10.0	8.7		10.3	8.9	
High school diploma or equivalent	47.1	51.3		48.1	49.8		48.9	50.1	
Less than one year of college	16.2	11.1		15.3	12.0		15.1	11.9	
One or more years of college	17.7	17.1		18.2	17.7		17.4	17.7	
Associate degree or higher	8.7	11.3		8.5	12.0		8.4	11.8	
Received vocational or technical certificate or diploma (%)	36.7	29.4	.029	37.5	29.1	.024	37.3	29.6	.038
Career Knowledge Index (average of items)	0.49	0.50	.968	0.50	0.49	.623	0.50	0.48	.630
Psycho-Social Indices									
Academic Discipline Index	5.54	5.48	.137	5.54	5.50	.304	5.54	5.50	.325
Training Commitment Index	5.77	5.78	.534	5.77	5.78	.652	5.77	5.78	.649
Academic Self-Confidence Index	5.00	4.86	.002	5.00	4.87	.010	4.98	4.86	.017
Emotional Stability Index	5.39	5.36	.409	5.39	5.36	.481	5.38	5.36	.557
Social Support Index	3.34	3.36	.368	3.33	3.37	.151	3.33	3.37	.107
Stress Index	2.16	2.18	.576	2.15	2.18	.524	2.15	2.19	.539
Depression Index	1.37	1.40	.201	1.36	1.40	.234	1.36	1.39	.295
Family Income in Past 12 Months (%)			.586			.673			.923
Less than \$15,000	35.9	33.4		36.1	33.8		35.5	35.3	
\$15,000-29,999	39.9	43.2		40.2	42.8		40.9	42.4	
\$30,000+	23.7	23.6		23.8	24.4		23.6	22.9	
Mean (\$)	20,685	21,253	.548	20,749	21,758	.353	20,768	21,258	.651
Public Assistance / Hardship Past 12 Months (%)									
Received WIC or SNAP	42.6	42.7	.984	43.4	45.5	.597	43.8	42.9	.833
Received public assistance or welfare	4.0	5.0	.481	3.8	6.4	.141	3.9	6.2	.177
Reported financial hardship	35.7	38.2	.459	35.2	39.5	.265	35.5	38.8	.387

Characteristics	Treatment (Full Sample)	Control	p-Value	Treatment (Unweighted Sample)	Control	p-Value	Treatment (Weighted Sample)	Control	p-Value
Current Work Hours (%)			.972			1.000			.915
0	48.9	49.0		48.4	48.5		49.3	46.8	
1-19	5.7	5.8		6.2	6.0		6.0	5.9	
20-34	21.0	19.9		20.8	21.1		20.6	21.8	
35+	24.2	25.4		24.3	24.4		23.9	25.4	
Expected Work Hours in Next Few Months (%)			.815			.819			.688
0	22.9	22.4		24.6	23.4		25.0	22.7	
1-19	5.5	6.5		5.3	7.0		5.1	7.1	
20-34	41.9	39.5		41.6	40.8		41.7	40.7	
35+	29.7	31.7		28.5	28.8		28.2	29.5	
Life Challenges Index (average in original units 1-5)	1.34	1.37	.300	1.33	1.38	.073	1.34	1.38	.220
Owns a car (%)	67.6	63.6	.233	66.9	62.2	.220	66.4	62.6	.314
Has both computer and internet at home (%)	74.3	73.9	.886	75.1	76.3	.729	74.5	74.7	.950
Ever arrested (%)	5.2	5.8	.737	4.7	5.4	.703	4.7	5.3	.735
Sample sizes	401	398		341	299		341	299	

Source: BIF, SAQ, PACE three-year follow-up survey.

Note: SAS®/SURVEYFREQ used to test for significant imbalances for categorical variables. SAS®/TTEST used to test for significant imbalances for other variables. Weights are based on the dual raking system explained in Appendix Section B.3.2 below. Significant imbalances are highlighted in red, using a threshold for statistical significance of 10 percent.

Exhibit B-11 presents evidence about the level of nonresponse bias with and without adjustment weights. The first four panels of Exhibit B-11 compare three sets of regression-adjusted impacts on earnings outcomes from NDNH records (panels 1 and 2) and on college outcomes from NSC records (panel 3).³¹ The first set of impact estimates (column 1) is based on the full sample. The second set of impact estimates (column 3) excludes survey nonrespondents. Differences between the first and second set of impacts signal nonresponse bias. The third set of impact estimates (column 5) also excludes survey nonrespondents but weights survey respondents with nonresponse adjustment weights, which are explained in Section B.3.2 below. If the weights are good, then the differences between the first and fifth columns will be smaller than those between the first and third columns. Note that all three sets of impact estimates are regression-adjusted with the covariates discussed in Appendix Section A.3.

Exhibit B-11: Comparison of Selected Estimates of the Impact of Carreras en Salud for the Unweighted and Weighted Survey Samples

Outcome (Data Source)	Impact Estimate (Full Sample)	Standard Error	Impact Estimate (Unweighted Sample)	Standard Error	Impact Estimate (Weighted Sample)	Standard Error
Confirmatory Outcome (NDNH)						
Quarterly earnings (average of 12th and 13th quarters after randomization) (\$)	-314	264	-399	305	-422	305
Exploratory Outcomes (NDNH)						
Q5 earnings (\$)	-401	213	-416	240	-421	240
Q9 earnings (\$)	-165	245	-220	275	-243	273
Q13 earnings (\$)	-363	285	-440	324	-458	326
Q17 earnings (\$)	-437	327	-650	376	-646	375
Any earnings Q5 (%)	0.7	3.2	0.7	3.6	0.8	3.6
Any earnings Q9 (%)	-2.5	3.1	-3.6	3.4	-3.4	3.4
Any earnings Q13 (%)	2.3	3.1	1.4	3.5	1.2	3.5
Any earnings Q17 (%)	-2.1	3.1	-3.4	3.5	-3.3	3.5
Auxiliary Education Outcomes (NSC)						
Number of months of any enrollment through 35 months	1.9***	0.7	1.4**	0.8	1.9***	0.7
Number of months of FTE enrollment through 35 months	0.9**	0.4	0.6*	0.5	1.0**	0.5
Any enrollment through 35 months (%)	8.5***	3.3	8.6**	3.7	8.9***	3.8
Any credentials through 35 months (%)	1.8	2.0	2.4	2.3	2.2	2.2
Number of months of FTE enrollment through September 2018	1.2***	0.5	0.8*	0.6	1.3**	0.6
Any credentials through September 2018 (%)	1.3	2.2	1.3	2.5	1.8	2.4

³¹ The NSC outcomes in this table are not formal outcomes for the evaluation of Carreras en Salud. We decided not to use them for the formal evaluation because the colleges attended by these students frequently are not reporting their credentials to the NSC, as discussed in Section C.3 of Appendix C. Nonetheless, these outcomes are observed for the full sample and thus are useful for assessing the contribution of the weights to inference.

Outcome (Data Source)	Impact Estimate (Full Sample)	Standard Error	Impact Estimate (Unweighted Sample)	Standard Error	Impact Estimate (Weighted Sample)	Standard Error
Secondary Employment Outcomes (Survey)						
Employed at survey follow-up (%)			0.1	3.8	-0.2	3.8
Employed at \$14 per hour or above (%)			0.0	3.5	0.4	3.5
Employed in a job requiring at least mid-level skills (%)			-4.8	3.4	-5.0	3.4
Confirmatory Education Outcomes (Survey)						
Received credential taking 1+ year of college credits			3.0	2.4	3.2*	2.2
Secondary Education Outcomes (Survey)						
Received any credential from a college (%)			11.5***	3.3	12.0***	3.2
Full-time-equivalent months enrolled at a college (months)			-0.2	0.6	0.1	0.6
Number of college credits			0.4	2.2	1.6	2.1
Receipt of an exam-based certification or license ^a (%)			22.4***	3.6	22.6***	3.7
Other Secondary Outcomes (Survey)						
Indicators of Independence and Well-Being						
Health insurance coverage (%)			-5.4	2.9	-5.7	2.9
Receives public benefits (%)			9.0	3.7	8.5	3.7
Personal student debt (\$)			-492	451	-409	429
Any signs of financial distress (%)			5.5	3.9	4.4	3.9
Indices of Self-Assessed Career Progress (average)						
Confidence in career knowledge ^b			-0.04	0.04	-0.04	0.05
Access to career supports ^c			-0.01	0.03	-0.01	0.03
Sample sizes (across treatment and control groups)	NSC 799		640		640	
	NDNH 775					

Source: NDNH, NSC, PACE three-year follow-up survey.

^a Blended 18-month and three-year survey results.

^b Seven-item scale tapping self-assessed career knowledge; response categories range from 1=strongly disagree to 4=strongly agree.

^c Six-item scale tapping self-assessed access to career supports; response categories range from 1=no to 2=yes.

Note: All estimates are regression-adjusted as discussed in Appendix Section A.3. The full sample columns are blank for survey-measured outcomes as they are not available for the full sample.

Statistical significance levels for exploratory (and auxiliary) outcomes are based on two-tailed tests. For confirmatory and secondary outcomes, statistical significance levels are based on one-tailed *t*-tests tests of positive differences between research groups for positive outcomes and negative differences for negative outcomes (such as student debt). Statistical significance levels are summarized as follows: *** 1 percent level; ** 5 percent level; * 10 percent level.

While we did not formally test the differences between the alternative estimates, given that the survey respondents constitute a very large subset of all participants, many of the differences would be statistically significant. For the NDNH- and NSC-measured outcomes, the estimated impacts based on the full sample and on the unweighted survey respondent sample are remarkably consistent, indicating very little evidence of nonresponse bias. However, there was strong positive bias in the estimated program impacts on earnings and educational progress at another PACE site (Judkins et al., forthcoming) that led us to conclude that current earnings and educational progress are related to nonresponse propensity in different ways on the treatment and control groups at that site. Given the centrality of earnings and educational progress in the logic models for how PACE programs would affect a wide variety of life outcomes measured in

the survey, this relationship clearly implies some survey nonresponse adjustment was required for that site. We then applied it at all sites out of an abundance of caution.

The final pair of columns shows the effect of nonresponse weights on impacts. In general, the use of weights had no clear effect on the estimates of program impact. Seven of the 15 impacts on NDNH- and NSC-measured outcomes drifted closer to the impacts estimated on the full sample whereas eight drifted further away. Across all nine NDNH-based outcomes in Exhibit B-11, none of the impacts was significant, regardless of weighting. The nonresponse weights performed better for the NSC-based outcomes, as the weights moved the impact estimate closer to that of the full sample for two thirds of these outcomes.

For the survey-based outcomes, the last four panels of Exhibit B-11 compare the unweighted and weighted impact estimates. There are only minor differences between the estimates, which is consistent with the NDNH and NSC outcome findings.

B.3.2 Construction of Nonresponse Adjustment Weights

Construction of weights to reduce the biases just discussed was more complex than anticipated. At first, we tried a standard propensity scoring approach,³² as was used in the short-term report on Carreras en Salud (Martinson et al. 2018). However, that approach was not successful in removing the biases in estimated impacts based on administrative data for survey respondents at that other PACE site. Data storage arrangements posed a further challenge in developing a set of nonresponse adjustment weights. Contractual arrangements permitted the merging of survey data with either NDNH data or NSC data, but they did not permit the merging of NDNH and NSC data. In response to this challenge, we developed a new approach that we call dual-system raking.

“Raking” is the name for iterative procedures that create weights for a sample in such a manner that marginal tabulations of the sample agree exactly with pre-specified “control” totals in multiple dimensions. For example, raking can be used to create weights that will cause tabulations by sex, tabulations by race, and tabulations by age all to agree with pre-specified totals for sex, race, and age. In this example, sex, race, and age are dimensions.

In the context of nonresponse, if tabulations are prepared from the full sample and raking is used on the respondents, then weighted tabulations of the respondent sample will be in perfect agreement with parallel tabulations of the full sample. This exact multi-dimensional agreement is referred to as “hyperbalance.” In the context of an experiment, if this procedure is run separately for the treatment and control groups, then hyperbalance between respondents and nonrespondents means that the weighted balance between the treatment and control groups on the respondent sample should be just as good as on the full sample.

³² In the standard approach, a logistic model for response status is fit in terms of universally available covariates (baseline and administrative). The model is used to generate a predicted response propensity for each person (respondent and nonrespondent), then people are sorted on this prediction into strata. The empirical response rate is calculated for each stratum, and finally the inverse of this rate is applied to respondents as a nonresponse-adjustment weight.

This hyperbalance by arm means that if we estimated treatment impact on just the respondent sample with these weights but without regression adjustment, the estimated program impact on each of these hyperbalanced variables would agree exactly with corresponding program impacts estimated on the full sample. The use of regression adjustment to estimate program impacts (rather than simple mean difference between arms) means that this agreement will not be exact, but agreement should still be very good for hyperbalanced variables. Theoretically, it should also improve agreement (between impact estimates based on the full sample and impact estimates based on just the respondent sample) for a variety of related parallel outcomes.

Key raking variables include both categorical variables (e.g., any NSC-reported enrollment) and interval-valued variables (e.g., number of months enrolled in college according to NSC records). Including these interval-valued variables seems particularly important because many educational outcomes are associated with the length of study.

The need to include continuous variables in the raking is challenging because traditional raking algorithms work only with categorical variables. In contrast, the generalized raking we propose and use here can handle a mix of categorical and continuous variables.³³ For categorical variables, the procedure guarantees perfect correspondence between the respondent sample and full sample by arm on the distribution of the sample across the categories of each variable; for continuous variables, the procedure induces perfect agreement on the marginal means of each of them.

The generalized raking procedure of Folsom and associates is available in the WTADJUST procedure of SUDAAN. A similar procedure that only works for categorical covariates is the SAS raking macro of Izrael, Hoaglin, and Battaglia (2000). It was necessary to use both of these software packages because the analyses had to be run on two servers, one that had SUDAAN installed (at Abt) and one that did not (at ACF). We refer to our system as dual-system raking because it permits raking both to NDNH information and to NSC information though the two types of data reside on two different systems.

The details of the dual-system raking procedure are as follows.

- (1) We used SUDAAN/WTADJUST to develop survey weights on the Abt server that induced hyperbalance by arm for the means of four NSC variables. Two of these NSC variables were counts on months: months with any enrollment and months of full-time-equivalent enrollment. Two of the NSC variables were binary flags: any enrollment and any completions (credentials). All four of these variables were constrained to enrollment and completions within 35 months of randomization.
- (2) We merged the weights from step 1 with baseline data and follow-up survey data on the Abt server. We then passed these merged data through to a secure ACF server, where third-party ACF contractors merged our data with NDNH earnings data, removing personal

³³ Generalized raking is most fully developed by Folsom and Singh (2000), who in turn draw on work originally proposed by Folsom (1991), Deville and Särndal (1992), and Folsom and Witt (1994). Dual raking is similar to the approach of Judkins et al. (2007) that involves the use of raking to construct weights in quasi-experimental designs.

identifiers from the merged dataset. We had verified that this set of NSC-adjusted weights provides nearly unbiased impact estimates for survey-based education outcomes, but after merging the weights with NDNH data, we discovered that these NSC-adjusted weights did not remove bias in survey-based impact estimates for earnings outcomes.

- (3) To remedy this, we used the Izrael-Hoaglin-Battaglia macro on the ACF server to rake the weights from step 1 in such a manner as to attain hyperbalance by arm on three categorized versions of NDNH earnings. Specifically, we obtained hyperbalance for a six-level categorization of earnings at Q12 and Q13, a five-level categorization of earnings at Q9, and a five-level categorization of cumulative earnings from Q1 through Q12.³⁴ We verified that these weights removed most of the nonresponse bias on estimates of program impacts on NDNH earnings at the other PACE site when estimated from nonrespondents instead of from the full sample. This sensitivity analysis included the continuous versions of the variables used in the raking, as well as continuous earnings at Q5 and Q17 and binary indicators for any employment at Q5, Q9, Q13, and Q17.
- (4) We used the weights from step 3 on the ACF server to estimate (by arm) the distributions of survey-reported earnings. Specifically, we split Q12 earnings at \$0, \$6,000, and \$9,000; Q9 earnings at \$0, \$6,000, and \$9,000; and average quarterly earnings for Q1 through Q12 at \$3,000 and \$6,000. (The breaks for survey-reported earnings needed to be coarser than the breaks for NDNH earnings because of the smaller sample sizes in the respondent survey sample.)
- (5) We again used the Izrael-Hoaglin-Battaglia macro on the ACF server to rake the weights from step 1, but for this step we used the control totals from step 4 rather than the NDNH totals used in step 3. We then verified that these weights removed most of the nonresponse bias on estimates of program impacts on NDNH earnings when estimated from nonrespondents instead of from the full sample at the other PACE site. These weights did not perform as well as the weights from step 3 in reducing nonresponse bias on the respondent sample, but the deterioration (not shown) was not very large.
- (6) We exported the 11 estimated totals from step 4 for each arm from the ACF server to the Abt server. (The data use agreement permitted the transfer of tabulations; only the export of microdata was prohibited.)
- (7) We again used the Izrael-Hoaglin-Battaglia macro to rake the weights from step 1 to the control totals from step 4, but this time we did the raking on the Abt server rather than on the ACF server. We then merged these with NSC data on the Abt server and verified that these weights removed most of the nonresponse bias on estimates of program impacts on NSC outcomes when estimated from nonrespondents instead of from the full sample at the other PACE site.

³⁴ This process is also referred to as “binning.” We used more bins for the confirmatory outcome than for the exploratory outcomes. Reducing the number of bins generally speeds convergence and reduces the frequency of extreme adjustments.

B.4 Quality and Completeness of Exam-Based Credentials Reported in the Survey

Earlier analyses for another PACE site identified a potential quality issue for reports on receipt of exam-based credentials in the three-year follow-up survey. Specifically, estimates of exam-based certifications and licenses for the San Diego Workforce Partnership's Bridge to Employment in the Healthcare Industry program were much lower than those based on the short-term survey at 18 months after randomization (Farrell and Martinson 2017). This points to a clear problem, since the percent who ever received these credentials cannot diminish over time.

A review of the survey's skip patterns and wording identified three features in the design of the three-year instrument that might have led to fewer credentials of this type being reported than were in the 18-month follow-up survey:

- First, the three-year instrument allowed only respondents with some formal schooling since randomization to report exam-based certifications and licenses. However, people who learn skills on the job or through independent online study (such as YouTube tutorials) can sit for the exams for many certifications and licenses.
- Second, the wording for the three-year instrument strongly emphasized that “school-issued certificates” were not the same thing as “exam-based certifications and licenses.” We had introduced this language to ease confusion about the difference between credentials issued by schools and credentials issued by other authorities. However, because some schools serve as proxy administrators of exams for credentials that are actually issued by other authorities, it is possible that this wording led some people to report exam-based credentials as school-based credentials or to not report them at all.
- The third feature is just the greater passage of time. Respondents may not have renewed exam-based certifications and licenses or they might have discovered that the credentials are less useful than anticipated, either of which could have reduced respondents' inclination to report older exam-based credentials.

Given this review, we decided that the short-term follow-up survey reports of early exam-based credentials earned are probably more accurate than the reports from the three-year survey. Accordingly, we decided to combine reporting for the two time periods. The composite measure of receipt of any exam-based credential since randomization was set to yes if the respondent either reported it in the 18-month survey or reported receiving such a credential in the three-year survey at a time point after the date of the 18-month survey interview. For the 15 percent of the sample who did not respond at 18 months, we imputed a response. When receipt dates were not reported in the three-year survey, we also imputed them. Both of these imputations are discussed above in Section B.3.

B.5 Quality and Completeness of School-Issued Credentials Reported in the Survey

The discovery of problems with reporting of exam-based credentials just discussed in B.4 raised the question of whether similar problems occurred for school-issued credentials that would justify also blending reports on these credentials from the two surveys together. Results from analyses for another PACE site, Pima Community College (PCC)'s Pathways to Healthcare, argued against the latter. The PCC study offered college records to support the analysis, making it a good choice for investigating these survey outcomes.

For the Bridge to Employment report, we decided to use the three-year survey without blending with the 18-month survey for other types of credentials, and deciding the same for all other PACE reports in which survey data are used. This decision we based on analyses of data for yet another PACE site: Pathways to Healthcare. We chose this site for the research because we had Pima Community College (PCC) records and because the evaluation's processing of those records was further along (at the time of drafting the Bridge to Employment report) than was processing at other PACE sites for which we had negotiated access to college records.

Analysis of PCC records showed that the three-year survey was more accurate than the 18-month survey. We focused on Pathways to Healthcare respondents who reported a school-issued credential in only one of the two surveys, and then checked to see whether the PCC records confirmed issuance of that survey-reported credential. Among respondents who reported such a credential at 18 months but not at three years, PCC records confirmed this claim for just 35 percent. In contrast, among respondents who reported such a credential at three years but not at 18 months, PCC records confirmed this claim for fully 81 percent.

For some reason, the 18-month survey instrument seems to have generated many more unverifiable school-based credential claims than the three-year survey did. For this reason, we decided to rely on the three-year survey without blending for school-issued credentials in all PACE sites where we used the survey rather than college records to measure educational progress.

Appendix C: National Student Clearinghouse Data

The National Student Clearinghouse (NSC) is a national database of college enrollment records designed to aid the administration of student loans programs, but it can be a useful tool for education researchers. In this report, we used NSC records for imputation of missing data and to prepare alternate estimates of the impacts of Carreras en Salud. Section C.1 summarizes statistics on NSC coverage. Section C.2 provides details on how raw data from the NSC were recoded to make them more relevant to the evaluation of Carreras en Salud. Finally, Section C.3 presents estimates of Carreras en Salud impacts based on NSC data and contrasts them with the estimates presented in Chapter 3 of this report.

C.1 Coverage

Given the focus on loan administration, the NSC does not cover schools that are not Title IV schools, the set of schools approved for federal student loans by the U.S. Department of Education. Moreover, although the NSC does include a few schools that are not colleges in the sense used elsewhere in this report (i.e. issuing degrees), the vast majority of the schools are colleges. Exhibit C-1 shows the percentage of colleges providing records to the NSC by year and by type of school. As shown, coverage of public two-year and four-year schools was more than 95 percent. Coverage was lower among private nonprofit four-year schools, considerably lower among private for-profit four-year schools, and very low for private two-year schools (both for-profit and nonprofit).

Exhibit C-1: NSC College-Level Cooperation Rates by College Control and Level 2013 through 2016

Control and Level of College	2013 (%)	2014 (%)	2015 (%)	2016 (%)
Public, four-year	99.2	99.4	99.5	99.6
Private, nonprofit, four-year	93.6	95.2	95.8	96.1
Private, for-profit, four-year	74.4	79.9	81.7	81.0
Public, two-year	99.1	99.2	99.4	99.5
Private, nonprofit, two-year	39.5	40.8	40.4	42.1
Private, for-profit, two-year	19.7	28.1	26.7	26.6

Source: NSC (https://nscresearchcenter.org/wp-content/uploads/NSC_COVERAGE.xlsx).

Analyses of NSC data in this report are limited to enrollment records obtained from 2000 forward. All study participants gave their informed consent to have NSC share their records with the PACE research team. The team negotiated a contract with the NSC to match relevant NSC records to the study participants. The team sent both Social Security numbers and names to NSC to make the matching more accurate. The abstracted records were then sent by encrypted secure methods to the research team, who have used them under tight security conditions.

C.2 Data and Measures

Information on outcomes other than enrollment tends to be less reliable.³⁵ Notably, standards and practices governing credential reporting are inconsistent across schools. So our primary use of NSC data was to measure enrollment. Counting the quarter during which random assignment occurred as Quarter 0, we obtained an abstract from the NSC in October of 2018 covering enrollment through Quarter 18 for all 799 study participants (401 in the treatment group and 398 in the control group).

Records from the NSC are arranged in a spell format with starting and ending dates. We translated these first into a set of person-month-level records, reconciling multiple and conflicting spells as seemed most sensible. The team derived two variables for each person-month. The first was a simple binary indicator of “any enrollment.” The second was a measure of full-time-equivalent (FTE) enrollment that took the values 1 (for full-time enrollment), 0.75 for three-quarter-time enrollment, 0.5 for half-time enrollment, 0.25 for some but less than half-time enrollment, and 0 for no enrollment.³⁶ To translate these to person-quarter-level outcomes, a student was counted as enrolled for the quarter if he or she was enrolled in any of the three months of that quarter, and FTE enrollment was calculated by summing the student’s total FTE months for the quarter.

C.3 Program Impacts on NSC-Measured Outcomes

Exhibit C-2 compares a selection of estimated impacts of Carreras en Salud using both NSC records and survey data. We included this table as a check on the impacts estimated in the main body of the report using survey data. The use of survey data allowed us to estimate impacts on variables not measurable with the NSC data (such as receipt of particular types of credentials).

The pattern of effects of Carreras en Salud based on the two records systems is broadly consistent—except for receipt of a college credential. None of the differences in impacts across measurement systems is statistically significant except credential receipt, for which the survey-reported impact is 10 percentage points larger than the NSC-reported impact of 2 percentage points. The NSC is capturing very few of the credentials that these students are earning and therefore fails to capture the effect of Carreras en Salud. The reason for this difference is not clear. The NSC relies on college staff to decide which credentials to report. Nearly 80 percent of respondents who reported earning a credential almost always identified one of the City Colleges of Chicago as the issuer (not shown). Evidently, registrar staff at these colleges report to the

³⁵ Dundar and Shapiro (2016) indicate that schools that choose to submit information on type of credential pursued or earned do so voluntarily and with minimal processing by NSC staff. About 90 percent of students attend schools that do submit information on credential types, but there is no systematic classification scheme for credentials that are not degrees. Schools merely submit names of certificates and diplomas awarded. The authors also specifically note that information on earned credits is weak. In addition, Dynarski, Hemelt, and Hyman (2015) report that only about 80 percent of degrees from Michigan colleges were reported to the NSC in the 2008-2010 period.

³⁶ Because informed consent had been collected from all study participants, the NSC shared full-/part-time status for everyone in the sample, something that is not otherwise shared with researchers.

NSC the enrollment of transfer students from Carreras en Salud but chose not to report their credentials. Speculatively, this might be because few of the credentials are degrees and the colleges' reporting systems focus on degrees.

Survey records show uniformly higher college participation (with respect to enrollment, FTE months of enrollment, and credential receipt) than do NSC records. Though we do observe substantial differences in *levels* between the two systems, the differences in *impacts* are generally not statistically significant.

Exhibit C-2: Comparisons of Impacts of Carreras en Salud Based on NSC Records versus Survey Data

Outcome	NSC Records				Three-Year Survey Data				Difference in Impacts	Standard Error
	Treatment Group	Control Group	Impact (Difference)	Standard Error	Treatment Group	Control Group	Impact (Difference)	Standard Error		
Any College Enrollment (%)										
In Q4	25.3	19.1	+6.2**	2.9	35.5	29.2	+6.4*	3.7	-0.1	3.7
In Q8	24.0	14.1	+10.0***	2.8	29.5	25.1	+4.4	3.5	+5.5	3.5
In Q12	17.0	11.8	+5.2**	2.5	23.3	18.0	+5.3*	3.2	-0.1	3.0
Cumulative Number of FTE Months of College Enrollment										
Through Q12	4.1	3.1	+1.0**	0.4	5.1	5.0	+0.1	0.6	+0.9	0.6
Any Completions from a College (%)										
Through Q12	11.5	9.8	+1.7	2.1	29.0	17.0	+12.0***	3.2	-10.2***	3.2
Sample sizes	401	398			341	299				

Source: NSC, PACE three-year follow-up survey.

Statistical significance is based on two-tailed *t*-tests for all outcomes except survey-reported FTE months, which is one-tailed. Statistical significance levels, based on differences between research groups, are summarized as follows: *** 1 percent level; ** 5 percent level; * 10 percent level.

Appendix D: NDNH's Unemployment Insurance Wage Data

Through the 1990s, many social program evaluations relied on administrative earnings data provided by state Unemployment Insurance (UI) agencies. State agencies maintained these data, and privacy concerns sometimes precluded sharing with outside researchers. UI records have become more accessible since 1996 with the advent of a centralized national database—the National Directory of New Hires (NDNH). Among the NDNH's virtues is that, unlike state data, it captures earnings for study participants who move to another state during the follow-up period.

The federal Office of Child Support Enforcement (OCSE) in the U.S. Department of Health and Human Services' Administration for Children and Families (ACF) operates the NDNH.³⁷ It contains new hire, quarterly wage, and UI information submitted by State Directories of New Hires, employers, and state workforce agencies. OCSE also supplements the state reports with records about earnings from federal civilian and military jobs (which are otherwise not covered by state UI data). Given this supplementation, the most important sources of uncaptured earnings are from self-employment, firms' employment of independent contractors, unreported tips, and informal employment.³⁸

D.1 Data Collection Process

The primary purposes of the NDNH are to assist state child support agencies to locate noncustodial parents, putative fathers, and custodial parents to establish paternity and child support obligations and to enforce and modify orders for child support, custody, and visitation. It is also used by state UI agencies and the federal Social Security Administration to identify overpayments of benefits. However, subject to federal law, regulation, guidance, and other requirements to protect data privacy and security,³⁹ OCSE may disclose certain information contained in the NDNH to requesting local, state, or federal agencies for research likely to contribute to achieving the purposes of part A or part D of title IV of the Social Security Act. Part A governs the federal Temporary Assistance for Needy Families (TANF) program. Part D governs the state/federal child support program. Such disclosures may not include the names, Social Security numbers (SSNs), or other personally identifying information. If the disclosure is approved, the agency and OCSE must work together on the operational issues surrounding the

³⁷ More detail is available at: <https://www.acf.hhs.gov/css/training-technical-assistance/guide-national-directory-new-hires>.

³⁸ According to the U.S. Bureau of Labor Statistics, about 10 percent of workers are self-employed: <https://www.bls.gov/spotlight/2016/self-employment-in-the-united-states/home.htm>.

³⁹ The legal authority for this disclosure for research purposes is contained in subsection 453(j)(5) of the Social Security Act and Section 5507 of the Patient Protection and Affordable Care Act. For more information, see: <https://www.govinfo.gov/app/details/USCODE-2010-title42/USCODE-2010-title42-chap7-subchapIV-partD-sec653>.

technical and procedural aspects of the disclosure, such as mitigating the risks of identifiability and establishing appropriate data retention and disposition schedules of data files.

ACF's Office of Planning, Research, and Evaluation (OPRE) and OCSE negotiated a memorandum of understanding allowing access to NDNH data for the PACE project. Among other provisions, the memorandum dictates what self-reported data from study subjects may be merged with NDNH data, the computing environment where these merges are conducted, and procedures for review of tables prior to release.

The PACE research team transmits match request files to OCSE quarterly. These match request files contain the names and SSNs of PACE study participants. OCSE verifies with the Social Security Administration that the reported SSNs belong to the named persons. For those SSNs that pass this test, OCSE copies NDNH records for that quarter and the preceding seven quarters to a secure folder on the ACF server.⁴⁰ (Ordinarily, these records would be destroyed after two years.) These copied records contain a pseudo-SSN; the records are stripped of all personal identifiers.

States are required to submit earnings records to OCSE within four months, but there are stragglers and corrections. To be safe, PACE analyses limit NDNH-based measures to time periods that ended at least six months prior to the extract date.

Once we are ready to analyze the collected data, we submit a "passthrough" file to OCSE containing a variety of PACE-assigned variables (such as treatment status and program ID) and self-reported variables (such as the baseline information described in Appendix A). OCSE then strips the personal identifiers out of the passthrough file and replaces the actual SSNs with the same pseudo-SSNs previously assigned to the archived wage records. The study then uses these pseudo-SSNs to merge program and self-reported data with NDNH quarterly wage data on ACF's secure server in order to estimate program impacts on earnings and employment.

D.2 Data and Measures

Random assignment for Carreras en Salud started in November 2011 and ended in September 2014. Given the lag of up to six months in processing of employer reports by the states and transfer of state data to OCSE, wage records from NDNH were available through Q4 2018; this means that we had 28 post-randomization quarters of earnings data for the earliest randomized study participants and 17 post-randomization quarters of earnings data for the last randomized study participants. In addition, we had eight quarters of pre-randomization data for the entire sample (we included the four most recent pre-randomization quarters in our regression-adjustment models).

Of the 799 treatment and control group members randomized as part of the Carreras en Salud evaluation, 775 study participants reported a name and SSN that OCSE deemed to be of

⁴⁰ Those study participants who are not matched in the Social Security Administration database are considered "missing" for these purposes, because their employment records are not available.

sufficient quality for its matching purposes.⁴¹ Analyses in this three-year report thus are based on the 97 percent of the sample the agency deemed suitable. This sample's earnings in each quarter were based on earnings records found for each sample member in matching. As usual in use of such data, we defined sample members as "not working" when there was no match to wage records in a given quarter.

Each quarter, we submitted a match request file to OCSE that contained the names and SSNs for everyone randomized to that date. For those where the SSNs and names aligned, OCSE returned earnings data for the eight most recent quarters in the NDNH, which is lagged by two quarters from the date of the match. This meant that we had up to eight wage reports for each quarter. We used the last version for each quarter within a window. For example, for earnings in the second quarter of 2014, we used reports from the match file for the third quarter of 2016 and discarded the seven earlier sets of earnings data for the second quarter of 2014.

When the earnings data for a quarter contained two or more reports for the same person from the state, we assumed that these reports reflected either different payments by the same employer or payments from different employers. Consistent with the logic discussed in Appendix F, we reviewed quarterly earnings for any values that were clearly impossible, but failing to find any such values, did not discard or top-code any large earnings amounts.⁴²

We calculated two outcomes for each quarter: a binary indicator of "any earnings" (yes/no) and the total reported wages for the quarter (\$). The result was two series of 22 measures for each person (employment and earnings for the four quarters before randomization, the quarter of randomization, and the 17 quarters after randomization). In addition, we formed a quarterly earnings average for Q12 and Q13 after random assignment (the confirmatory earnings outcome, established to align with the theory of change) and annual averages for Q10-Q13.

⁴¹ The acceptability of the combination of a name and an SSN can vary over time. OCSE reviews the SSN ownership every quarter for the entire sample.

⁴² Top-coding means values above a threshold are set equal to the threshold.

Appendix E: Comparing NDNH- and Survey-Based Employment and Earnings Estimates

Barnow and Greenberg (2015) review findings from evaluations including both the National Directory of New Hires (NDNH) and surveys as data sources. Although average survey-reported earnings tend to be higher than average total Unemployment Insurance (UI) earnings, impact estimates still may be nearly unbiased (Kornfeld and Bloom 1999). In the evaluation of Carreras en Salud, average quarterly earnings agree rather well between the two measurement systems, but correlational analysis shows that there must be considerable measurement noise in one or both. The correlation in person-level quarterly earnings between the two systems at Q12 is just 0.61 for the treatment sample and 0.66 for the control sample.⁴³ Earnings from self-employment appear to explain part of the lower correlation on the treatment sample. The difference between self-reported and NDNH-reported earnings has a correlation of 0.03 with self-reported, self-employment earnings for the control sample, compared to 0.13 for the treatment sample.

This section compares estimates of employment and earnings impacts based on NDNH data and survey self-reports.⁴⁴ It also presents estimates of the impact of Carreras en Salud on self-employment earnings.

The top panel in Exhibit E-1 shows the degree of agreement of impact estimates for Carreras en Salud derived from the two sources. The estimated impact based on UI records of -\$266 for average earnings in Q12 is larger in magnitude than the estimated impact of -\$21 for Q12 based on three-year follow-up survey data. However, the difference between the two estimates is not statistically significant.⁴⁵ We explored whether earnings from self-employment could explain the difference between -\$266 and -\$21 if we were to treat the difference as real; however, earnings from self-employment are too small to explain the difference. It could be that the difference is just due to random memory errors by respondents.

The second panel of Exhibit E-1 shows that NDNH-based employment estimates are slightly higher than survey-based estimates for both treatment group members (76 percent versus 65

⁴³ The survey figures convert the available survey measure—earnings in the prior week (calculated as hourly wage multiplied by number of hours worked)—to a calendar-quarter-level estimate by multiplying by 13 (the average number of weeks in a quarter).

⁴⁴ From the follow-up survey, we had a complete history of jobs, with the starting wage and hours for each job as well as the last wage and hours for each job. We combined these to establish weekly earnings for the first and last weeks of a job. We then interpolated to get wages for each intervening month. We then summed weekly wages across jobs for multiple-job holders to get weekly earnings for every week between randomization and interview. Finally, we summarized these to the person-quarter level.

⁴⁵ Assuming a correlation of 0.64 between the two person-level latent effects (the average of the correlations between NDNH- and survey-reported earnings for the two groups), the standard error between the two estimated impacts is \$246, which is slightly larger than the difference between the two impact estimates.

percent) and control group members (75 percent versus 65 percent), leading to somewhat different estimated employment impacts.⁴⁶ Most of the difference is probably due to the time frame. The percentage of study participants with any earnings over three months is bound to be higher than the percentage employed on a particular day.

Exhibit E-1: Impacts of Carreras en Salud on Earnings and Employment around Follow-up Q12 Based on Wage Records and Self-Reports

Outcome	Treatment	Control	Impact	Standard Error
Quarterly Earnings				
Average NDNH earnings in Q12 (\$)	4,569	4,836	-266	272
Self-reported earnings in Q12 (\$)	4,420	4,441	-21	300
Self-reported earnings from self-employment in Q12 (\$)	7	6	+1	8
Employment				
Average percentage with employer-reported wages in Q12	75.9	74.5	+1.4	3.1
Percentage working in the week prior to survey interview	64.7	64.9	-0.2	3.8
Sample sizes				
NDNH	391	384		
Survey	341	299		

Source: NDNH, PACE three-year follow-up survey.

Note: Self-reported earnings are calculated for the week prior to the survey interview, based on reported work hours and wages, and multiplied by 13 weeks for a quarterly estimate. A majority of survey interviews occurred in the 12th and 13th follow-up quarters.

Statistically significant in a two-tailed test as follows: *** 1 percent level; ** 5 percent level; * 10 percent level.

⁴⁶ Using the average correlation for the earnings, we obtain an approximate standard error for the difference between the two estimated impacts of 3.0 percentage points, which is larger than the difference between the two estimates. Therefore, this difference is not statistically significant.

Appendix F: Treatment of Outliers

We took a conservative approach to outliers, retaining extreme values except where they were clearly impossible. This approach is based on the general difficulty of discriminating between errors and legitimate large values and on the fact that remedies require assumptions about true values that may not be correct.

Trimming observations could easily introduce non-ignorable nonresponse by making nonresponse a function of Y .⁴⁷

Winsorizing observations (also known as “top-coding,” where values above a threshold are set equal to the threshold) could introduce bias if there is a treatment impact but the same threshold is used for treatment and control group members (and there is no reasonable basis for setting different thresholds for the two groups).

Furthermore, evidence suggests that results are generally robust to extreme values. In particular, research by Judkins and Porter (2016) and Lumley et al. (2002) indicates that for the sample sizes available in this evaluation, ordinary least squares inference on the reported data should be robust to outliers.

Outcomes assessed for extreme values included instructional hours (by type of instruction), credits, and National Directory of New Hires earnings. We found no values that were clearly impossible, and thus retained all reported values in the analysis.

⁴⁷ Trimming by definition creates item nonresponse because the provided response is discarded. If trimming is a function of observed Y , as is standard, and if there is some relationship between observed Y and true Y , then item nonresponse becomes a function of true Y , which is known as “non-ignorable nonresponse.” Because there is no known way to remove bias due to non-ignorable nonresponse, trimming is likely to create uncorrectable biases in estimated treatment effects.

Appendix G. Cost Analysis Additional Analysis and Methods

This appendix provides additional analysis and an overview of methods. Section G.1 provides detail on cost estimates by stakeholder perspective and the calculation of postsecondary education and training costs. Section G.2 reports cost analysis methods.

G.1 Additional Cost Analyses

This section presents additional analyses of costs by stakeholder perspective and the costs of postsecondary education and training.

G.1.1 Costs by stakeholder perspective

The primary focus of the cost analysis is the cost of Carreras en Salud to **society as a whole**. However, costs calculated from various stakeholder perspectives are also often of interest to policymakers and researchers, so this cost analysis also reports costs from the perspectives of the **participant** (i.e., treatment group member), the **federal government**, **state and local government**, and **the rest of society**. The cost to society as a whole is the sum of the costs for these four stakeholder perspectives.

Exhibit G-1 reports how the costs of Carreras are distributed across the stakeholder perspective. All numbers are cost differences—the difference between costs per treatment group member and costs per control group member from each perspective.

Exhibit G-1: Costs of Carreras by Stakeholder Perspective

Carreras Component	Participant (\$)	Government, Federal (\$)	Government, State/Local (\$)	Rest of Society (\$)	Society as a Whole (sum) (\$)
Program services	0	990	198	2,771	3,959
Postsecondary education and training	-552	-145	-237	70	-864
Total cost	-552	845	-39	2,841	3,095

Source: PACE cost-data-related interviews, Carreras program financial records, Carreras administrative records of financial assistance, PACE three-year follow-up survey, Integrated Postsecondary Education Data System.

Note: Each cost in this exhibit is the difference between the cost per treatment group member and the cost per control group member.

Carreras participants (i.e., treatment group members) have a negative total cost (-\$552) because they incur no costs for program services and they receive financial aid that exceeds their tuition and fees due to a shift in the postsecondary education and training institutions where they enroll (i.e., from somewhat higher cost institutions Morton College and University of Illinois at Chicago to lower cost City Colleges of Chicago).

As described in Martinson, et al (2018), Instituto is supported by a diverse range of funders including federal, state, and local agencies and philanthropic and individual contributions. After accounting for effects on postsecondary education and training costs, among these funders, the only negative cost (i.e., net cost savings) is to state and local government. The estimated

support of Carreras by state and local governments approximately offsets lower state and local costs of postsecondary education and training (due to shift to the lower-cost institutions in which Carreras participants enroll).

The federal government and rest of society perspectives both have positive costs. That is, these stakeholders spend more per treatment group member than per control group member on program services and postsecondary education and training. During the study period, the Carreras program received funds through the first round of the Health Profession Opportunity Grants (HPOG) program as a subgrantee to the Workforce Investment Board of Will County. This funding is reflected in the \$845 per participant total cost to the federal government perspective (after accounting for a small savings as treatment group members enroll in the lower-cost institutions that these stakeholders also fund). The stakeholder perspective with the highest cost difference is the rest of society, at \$2,841. This is because charitable foundations, which are included in this category, are the primary funders of Carreras.

G.1.2 Postsecondary education and training cost estimate

The cost of postsecondary education and training is calculated as

- full-time-equivalent (FTE) months enrolled, for treatment group members and control group members for each institution (from PACE surveys)...
- multiplied by the unit cost of enrollment for each institution (from the Integrated Postsecondary Education Data System/IPEDS)...
- summed over all institutions and divided by the relevant treatment group and control group sample sizes (as in Exhibit 3-6).

Exhibit G-2 shows that treatment and control group members had less than 0.1 FTE months difference in enrollment. (This differs from Chapter 3 impacts because courses at Instituto and other similar community providers are included in program services costs and not included here.). However, after multiplying by the IPEDS institution unit cost, the average cost of instruction is \$864 *lower* for the treatment group than for the control group.

National Student Clearinghouse data indicate that an enrollment impact of at least 5.2 percentage points (on a base of about 15 percent) persists through 15 quarters after random assignment (see Chapter 3, Exhibit 3-5). As such, costs associated with Carreras may grow if the number of FTE months of enrollment after random assignment grows for the treatment group relative to the control group (i.e., if enrollment impacts continue).

Exhibit G-2: Costs of Postsecondary Education and Training

Outcome	Treatment Group	Control Group	Impact (Difference)
FTE months enrolled ^a	5.29	5.22	+0.07
Total implied cost of instruction (institution-level cost per FTE month multiplied by institution-level FTE months enrolled)^b (\$)	5,316	6,180	-864

Source: Pace three-year follow-up survey, Integrated Postsecondary Education Data System.

Note: Statistical significance levels based on differences between research groups: *** 1 percent level; ** 5 percent level; * 10 percent level.

^a This differs from impact findings in Chapter 3 (Exhibit 3-6) because lower bridge Carreras courses provided at Instituto are not included here (they have been included in program services costs).

^b This calculation of this estimate is described in Section G.2 under Postsecondary Education and Training.

G.2 Cost Analysis Methods

This section describes the approach to estimating the cost of Carreras per treatment group member.⁴⁸ As noted in Chapter 6, there are two categories of cost differences associated with Carreras: (1) program services and (2) postsecondary education and training. The differences are the treatment group member costs minus the control group member costs. Total costs are calculated by summing the categories. Equation G1 summarizes the calculation detailed in this appendix.

$$\begin{aligned}
 \text{Total cost of Carreras} = & \\
 & \text{Cost difference of program services} + \\
 & \text{Cost difference of postsecondary education and training}
 \end{aligned}
 \tag{Eq. G1}$$

The next two subsections describe the cost analysis approach to estimating the two categories of costs: program services and postsecondary education and training.

G.2.1 Program Services

Carreras Program Services. As shown in Exhibit G-3 (from Martinson et al. 2018, Exhibit 3-2), Carreras program services costs include the career pathways components of academic and non-academic assessment, basic skills instruction (lower bridge courses), academic and non-academic supports (e.g., transportation and childcare), and strategies to connect participants and employers, plus the administrative costs associated with the program. The left column of Exhibit G-3 shows the services available to the treatment group as standard community offerings (i.e., not through Carreras).

⁴⁸ Cost data were collected in anticipation of conducting a cost-benefit analysis (CBA)—in which intervention costs are compared with intervention benefits (primarily increases in earnings). However, as discussed in Chapter 4 of the main report, the Carreras program has not yet produced expected gains in earnings. Had there been, a CBA of Carreras would have compared its costs to the impacts on total earnings since random assignment, adjusted for resulting changes in fringe benefits, tax liabilities, and public assistance receipt.

Exhibit G-3: Comparison of Career Pathways Components Available to Carreras Control Group and Treatment Group Members

Career Pathway Component	Standard Community Offerings (available to the control group and treatment group)	Carreras en Salud (available to the treatment group only)
Assessment	<ul style="list-style-type: none"> Compass or TABE 	<ul style="list-style-type: none"> Compass or TABE
Curriculum	<ul style="list-style-type: none"> Standard, stand-alone ESL and basic skills classes Occupational training at community colleges or other institutions 	<ul style="list-style-type: none"> Basic skills instruction contextualized for nursing field Well-articulated path linking basic skills instruction and a progression of nursing credentials Occupational training at city colleges, with slots reserved for Carreras students at one college
Supports	<ul style="list-style-type: none"> Standard financial aid assistance Standard academic advising services provided by community colleges or other training providers 	<ul style="list-style-type: none"> Structured academic advising and tutoring Assistance with non-academic issues and supports, including transportation and on-site childcare Tutoring No out-of-pocket expenses for tuition for Carreras lower bridge courses Assistance applying for financial aid for upper bridge (college) courses Referrals to community resources as needed
Employment Assistance	<ul style="list-style-type: none"> Job search assistance through American Job Centers Clinical internships for CNA and LPN students 	<ul style="list-style-type: none"> One-week job readiness workshop Individualized job search assistance Clinical internships for CNA and LPN students

Source: Program documents and site visits. From Exhibit 3-2 in the *Implementation and Early Impact Report* (Martinson et al. 2018).

Not all of the listed career pathway's components have directly associated costs or services. The cost of Carreras program services per treatment group member includes the exhibit's Employment Assistance items as well as the items in Curriculum and in Supports that are provided in Carreras and not by City Colleges of Chicago (e.g., as part of upper bridge course enrollment). (All enrollment, including upper bridge courses, at any City College of Chicago is included, together with all enrollment at other institutions, in the postsecondary education and training costs category.)

Costs of program services provided to the treatment group are estimated based on financial records from Carreras, including participant-level documentation of financial assistance, analyzed with the help of telephone and on-site interviews with Carreras staff.

Similar Program Services in the Community. The control condition in the evaluation did *not* prohibit access to services outside of Carreras. Control group members could access services elsewhere in the community, including some services from Instituto (other than those provided only to Carreras participants) and from local service providers, that might be similar to services treatment group members received from Carreras. As shown in the left column of Exhibit G-3, examples include stand-alone ESL and basic skills courses and standard employment services from American Job Centers (AJCs).

Control group members also enrolled in City Colleges of Chicago (the community colleges with which Carreras partners), so although members did not have access to the Carreras program, they could enroll in the same training courses and participate in campus services available to any student at the colleges (e.g., tutoring, advising, assistance with financial aid applications, and job search assistance). All services provided by a college/university or other training institution outside of Carreras are included as a cost of postsecondary education and training—the next cost component discussed below.

The next calculation is the cost of those similar services accessed by control group members. Chapter 4 of the *Implementation and Early Impact Report* (Martinson et al. 2018) documents that control group members accessed services, but at a lower rate than treatment group members did. The cost analysis approximates the costs of the control group's use of such community-provided services. This cost is approximated based on related impacts, rather than statistically estimated using study participant-level data. This is because the cost analysis does not have information on where services were received. (The PACE short-term follow-up survey asks about the *incidence* of the use of such services—that is, whether any of the service was used—but not where the services were obtained or at what frequency and duration.) So, for example, some services provided by colleges, which are captured in postsecondary education and training costs, cannot be distinguished from similar services not linked to college enrollment that are from community providers. Similarly, the cost analysis also does not have information on the total *quantity* or intensity (i.e., frequency and duration) of services that control group members used.

The cost analysis does not assess a substantial cost for control group member use of such similar, alternative program services. In consultation with authors of the *Implementation and Early Impact Report*, the cost analysis team determined that control group members are not likely to have used services provided by AJCs or other non-college, non-Carreras providers to a substantially greater degree than treatment group members might. But to allow for the possibility of some difference, the cost analysis makes assumptions based on Exhibits 4-6 and 5-2 from that earlier report (Martinson et al. 2018). Findings referenced for cost analysis assumptions are reproduced below as Exhibits G-4 and G-5. Specifically, control group members reported receiving career counseling at half the rate of treatment group members (19.4 percent versus 38.3 percent), and the cost analysis assumes the quantity/intensity of this assistance was 25 percent of that provided by Carreras (based on an understanding gleaned from site visits of how Carreras assistance compared to typical assistance provided by an AJC).

So career counseling costs for control group members are estimated to be about 12 percent of treatment group costs. Similarly, control group members report ESL and basic skills course participation at 48 percent of the rate of treatment group members (sum of occupational training hours at another place, hours of basic skills instruction, and hours of ESL instruction for the control group divided by the same sum for the treatment group). Further, the control group is assumed to have costs for this assistance that are 48 percent of the treatment group's. Administration and staff training and incidental costs are assumed to be the same share of costs for control group services as is observed for treatment group services.

Exhibit G-4: Receipt of Various Support Services since Random Assignment

Outcome	Treatment Group	Control Group	Impact (Difference)	Standard Error	p-Value
Received Assistance from Any Organization Since Random Assignment (%)					
Career counseling	38.3	19.4	+18.9***	3.5	<.001
Help arranging supports for school/work/family	17.2	6.6	+10.7***	2.5	<.001
Job search or placement	30.6	11.3	+19.2***	3.1	<.001
Sample size ^a	344	316			

Source: Abt Associates calculations based on data from the PACE short-term follow-up survey as reported in Exhibit 4-6 of the *Implementation and Early Impact Report* (Martinson et al. 2018).

Statistical significance levels based on two-tailed tests of differences between research groups: *** 1 percent level; ** 5 percent level; * 10 percent level.

^a Sample sizes apply to sample members responding to the PACE survey.

Exhibit G-5: Early Impacts on Key Education Outcomes (Confirmatory, Secondary, and Exploratory Hypotheses)

Outcome	Treatment Group	Control Group	Impact (Difference)	Standard Error	p-Value
Confirmatory Outcome					
Total hours of occupational training	209.5	163.7	+45.8**	23.2	.024
Secondary Outcomes					
Total Hours of Occupational Training Attended at: (average)					
A college	163.8	112.9	+50.9***	18.3	.003
Another place	43.2	48.5	-5.3	14.7	.642
Exploratory Outcomes					
Total hours of basic skills instruction	134.5	40.5	+93.9***	18.2	<.001
Total hours of ESL instruction	50.8	21.4	+29.4***	11.2	.009
Total hours of education and training (occupational skills training, basic skills, ESL)	401.7	223.3	+178.4***	34.3	<.001
Enrolled in education or training at end of the follow-up period (%)	36.4	29.0	+7.4**	3.7	.035
Sample size ^a	344	316			

Source: Abt Associates calculations based on data from the PACE short-term follow-up survey as reported in Exhibit 5-2 of the *Implementation and Early Impact Report* (Martinson et al. 2018).

Statistical significance levels based on one-tailed tests of differences between research groups for confirmatory and secondary outcomes and two-tailed tests for exploratory outcomes: *** 1 percent level; ** 5 percent level; * 10 percent level.

^a Sample sizes apply to sample members responding to the PACE survey.

G.2.2. Postsecondary Education and Training

This second cost category includes the costs of study participants' enrollments in postsecondary education and training. All postsecondary education and training (excluding courses provided in Carreras as described above) is included because, per the Carreras theory of change, the program could increase subsequent postsecondary education and training. Carreras could (1) affect the hours of training and promote engagement in the next step on the career pathway

(and result in some transitions to upper bridge courses), and (2) affect the types of institutions where participants enroll (e.g., public community colleges versus private for-profit training providers).

As detailed in Section G.1, the instructional cost of postsecondary education and training is calculated as the product of a *quantity* measure of units of training received and a *unit cost* of the training.

To measure quantity of enrollment, this analysis uses the same PACE three-year follow-up survey data used to estimate quantity of enrollment impacts in Section 3.3, but adjusted to remove Carreras enrollment (and a few similar providers of ESL and basic skills training, but not mainstream courses, to low-income individuals). Specifically, the analysis identifies the number of FTE months enrolled calculated from survey responses for each institution reported for each of the treatment group and control group. As summarized in Exhibit G-6 (below), the analysis estimates postsecondary education and training instruction costs by multiplying the unit cost estimate for each institution by each institution's total months of enrollment and summing across all institutions. These totals are then divided by the number of individuals in the survey enrollment analysis for each group (reported in Exhibit 3-6).

Exhibit G-6 details the unit cost estimates and additional financial variables used in the stakeholder perspective analysis reported in Section G.1. As an estimate for unit costs of college enrollment—regardless of who paid the costs—the analysis uses the average cost per FTE month enrolled, for each institution. This estimate comes from IPEDS data. Variables from IPEDS used in the cost analysis include per-student expenditures, revenue shares by source category (e.g., tuition, state and local appropriation, federal grants), enrollment, and student aid (including Pell grants). Cost per FTE month is estimated from these variables following definitions used in the Delta Cost Project Database (Hurlburt et al. 2017).⁴⁹ This unit cost per FTE month measure is based on the institution-wide average instructional cost. The measure does not account for the possibility that the programs that treatment group members enrolled in (CNA, LPN, and RN; see Exhibit 3-1) may have had higher costs of instruction (and tuition) than the institution-wide average. If so, the cost difference reported in Exhibit G-2 may understate actual costs.

To understand which stakeholders bear the costs of enrollment the analysis also estimates costs to students and each of the stakeholders that fund the college costs of enrollment. Student costs are measured as study participant out-of-pocket costs per FTE month enrolled. This measure assumes that participants receive the average Pell and state grant amounts as those received by all students receiving grants, as reported in IPEDS. Treatment group members are assumed to receive additional federal or state financial aid remitted to cover living expenses equal to the amount of tuition and enrollment-related fee assistance that Carreras

⁴⁹ The unit cost and other estimates that are averaged across colleges are five-year averages of inflation-adjusted costs from 2011-2015. A few institutions are missing data in IPEDS. For these institutions, the average unit cost of enrollment and other variables are imputed to be the average of similar institutions (e.g., for-profit, less-than-two-year institutions).

provides. Treatment group participant out-of-pocket costs are negative because Pell grant amounts for which students are eligible exceed tuition and fees.

Exhibit G-6: Summary Statistics, Unit Costs of FTE Month Enrollment

Measure	Group	Cost per FTE Month Enrolled Mean (Std Dev)	Study Participant Estimated Out-of- Pocket per FTE Month Enrolled (Std Dev)	Institution Revenue Share			
				Net Tuition, Fees	Federal Government	State/Local Government	Other
Average over colleges reported in PACE surveys, weighted by FTE enrollment	Treatment	\$1,006 (508)	-\$73 ^a (274)	4.8%	34.4%	64.8%	0.8%
	Control	\$1,184 (728)	\$6 (367)	12.6%	32.6%	57.3%	3.8%

Source: Integrated Postsecondary Education Data System data, PACE short-term and three-year follow-up surveys.

^a Before any Carreras assistance.

For instructional costs, perspectives of other funders of college are estimated based on the share of colleges' revenue from tuition/fees (i.e., other students, which is on average negative, meaning students receive net grant disbursements); the federal government (largely through Pell grants); state/local government (largely through direct appropriations); and other sources. For Carreras financial assistance, costs are apportioned to state/local government and the rest of society (in this case, private foundations) based on revenue shares in Carreras financial statements. For control group incidental costs of enrollment, control group participants are assumed to pay costs out-of-pocket, although it is possible they received financial assistance from another community organization.

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