

USAID Strengthening Health Outcomes through the Private Sector (SHOPS) Project, Ghana

Lessons Learned Event

September 24, 2020



SHOPS is funded by the U.S. Agency for International Development.
Abt Associates leads the project in collaboration with
Banyan Global
Jhpiego
Marie Stopes International
Monitor Group
O'Hanlon Health Consulting

Agenda

Opening Prayer

Isaac Osei Owusu

Chief of Party-USAID-SHOPS project, Ghana



Agenda

Introduction of Chairperson



Isaac Osei Owusu

Chief of Party-USAID-SHOPS project, Ghana

Agenda

Chairperson's response



Dr. Anthony-Ofosu

Dep. Director General-Ghana Health Service

Agenda

Welcome Address



Isaac Osei Owusu

Chief of Party-USAID-SHOPS project, Ghana

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Special Remarks



Abt Associates

Catherine Clarence

Snr Associate-Abt Associates, USA

Agenda

Special Remarks



USAID-Ghana

Rebecca Fertziger

Ag HPNO Director, USAID-Ghana

Agenda

Special Remarks



Ghana Health Service

Dr. Anthony Ofosu

Deputy Director General-GHS

Agenda

**First Hand Testimonials
from some of our key
stakeholders**

Part 1

USAID-SHOPS project, Ghana

Key Accomplishments and Lessons Learnt

Isaac Osei-Owusu, Chief of Party
September 24, 2020



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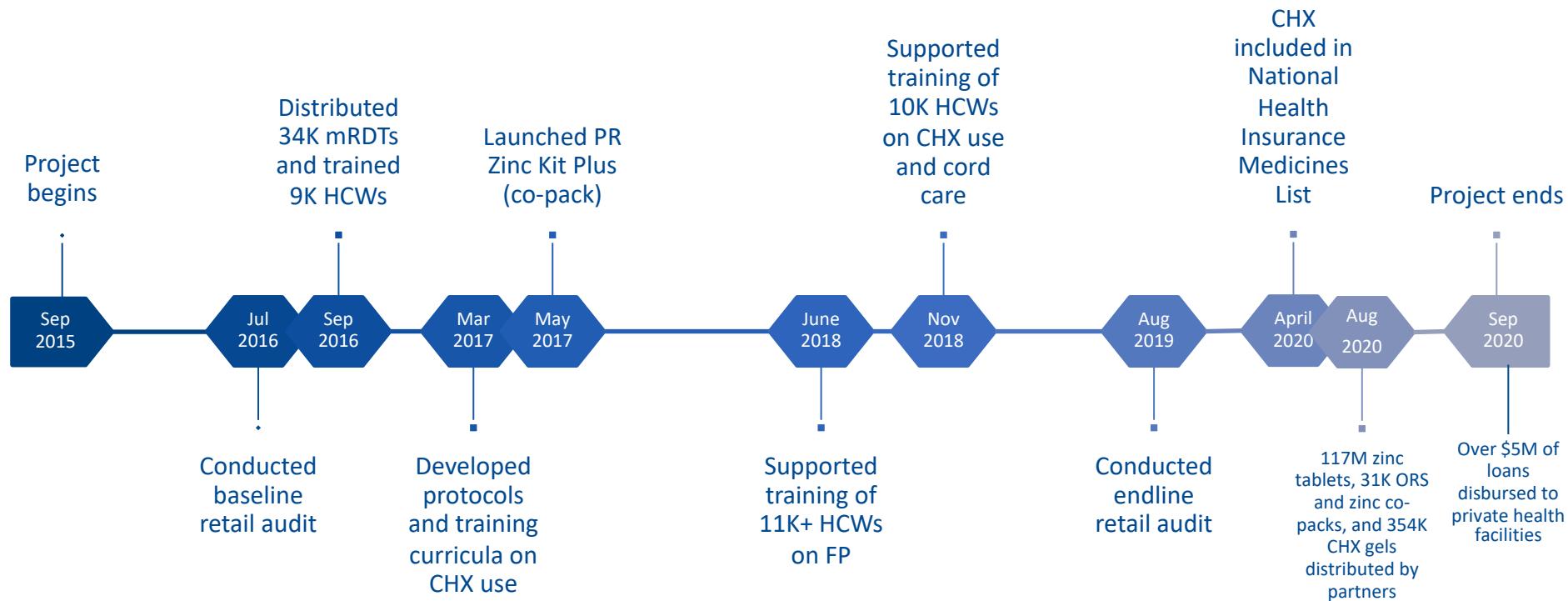
GOAL

Strengthen the capacity of private sector providers to deliver quality family planning (FP), maternal, neonatal and child health (MNCH) and malaria services to contribute to ending preventable child and maternal deaths in Ghana

SPECIFIC OBJECTIVES

- Strengthen skills and knowledge of HCW
- Increase access to Finance for Private health providers
- Improve access to Private health sector Data for Decision making

ACTIVITY MILESTONES



USAID/Ghana SHOPS Project

Interventions in pictures



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MNCH



Site inspection at Phyto – Riker Pharm. in the manufacturing of Co-packaged ORS/Zinc product



Launch of Phyto–Riker Pharmaceuticals Limited PR Zinc plus kit

MNCH



DrugField Pharmaceuticals presenting Chlorxy-G gel to the second lady of Ghana, Mrs. Samira Bawumia

MNCH



Unveiling of Chlorhexidine demand creation materials for appropriate umbilical cord care

FAMILY PLANNING



Mrs. Angela Boateng, GHS-FHD, educating CPPA members during their CPD session on FP services

MALARIA



Supportive supervision on malaria RDT with OTCMS

DHIMS-2 TRAINING

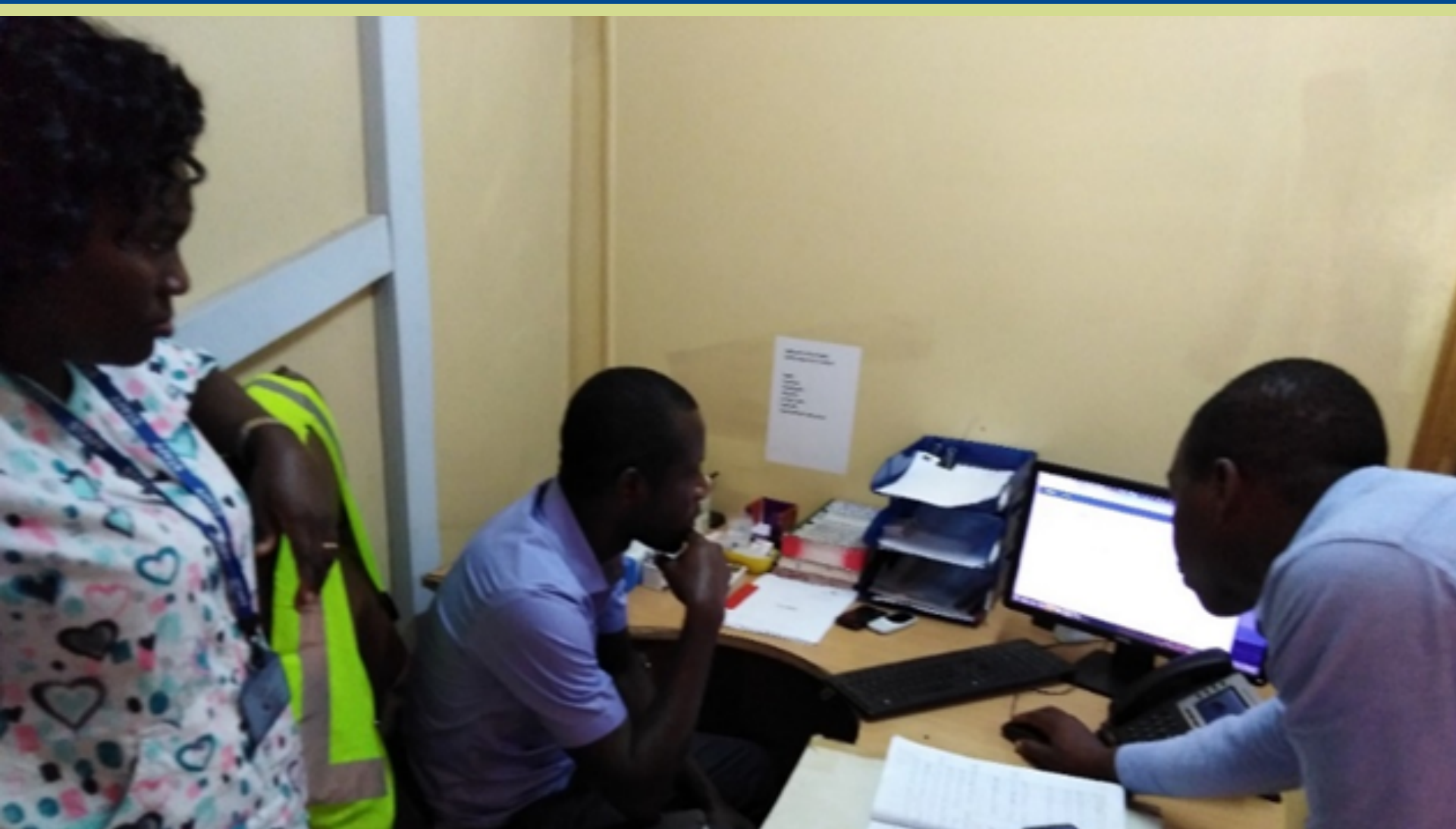


Sensitization of facility owners on the need for DHIMS2 data reporting



Training of facility data managers on DHIMS2 data reporting

DHIMS2 SUPPORTIVE SUPERVISION VISITS



HIO offering TA to a facility data manager on DHIMS2 reporting electronically

ACCESS TO FINANCE



Eugene Johnson (SHOPS staff) discussing with a medical vendor potential partnership

ACCESS TO FINANCE



Kenop care infrastructure expansion at Nkawkaw through DCA secured loan

LESSONS LEARNT

- Delayed National Health Insurance Authority payments resulted in poor cash flow for facilities
- SHOPS-Ghana: Discounting claims for private sector facilities

LESSONS LEARNT

- High attrition rate of health care workers in private facilities.
- SHOPS-Ghana: Task shifting by HCW

KEY PARTNERS

- **USAID**
- **GHS**
 - FHD
 - PPMED
 - HPD
 - RDD
 - NMCP
 - GARHD
 - ARHD
 - WRHD
- **UNICEF**
- **Presoque Company Ltd**
- **MOH**
 - Pharmacy Council
 - HeFRA
 - NHIA
 - GNDP
 - FDA
- **Pharm. Manufacturers**
 - M&G Pharmaceuticals
 - Phyto-Riker Pharmaceuticals
- **Fidelity Bank**
- **Ecobank**

KEY PARTNERS (Cont)

- **Health Professional Assoc.**

SPMDP

GRMA

CPPA

GHOSPA

OTCMS Assoc.

- **Other DPs**

- **Advertising Firms**

Multiple Concept

Lowe Lintas

- **Research Firms**

Nielson

IPSOS

- **Other IPs**

Many
thanks for
your
attention!



Presentation on:

Policy Formulation of Zinc tablets and Chlorhexidine gel



Dr. Isabella Sagoe-Moses;
*Dep. Director of the Family Health
Division of GHS*

Presentation on:

**Supportive Supervision;
a mechanism to ensure adherence
to malaria case
management guidelines**



Dr. Daniel Amaning Danquah
Dep. Registrar of Pharmacy Council

Presentation on:

Improving data reporting by
Private Health facilities unto
DHIMS 2 platform;



Dr. Isaac C.N. Morrison;

*Immediate Past President of Society for
Private Medical and Dental Practitioners*

Agenda

**First Hand Testimonials
from some of our key
stakeholders**

Part 2

Agenda

Chairperson's closing Remarks



Dr. Anthony Ofosu

Deputy Director General - GHS

Agenda

Vote of thanks



Isaac Osei Owusu

Chief of Party-USAID-SHOPS project, Ghana

Agenda

Closing Prayer

Bella Agbenohevi

Finance and Admin. Manager

USAID-SHOPS project, Ghana

